BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2011 TOGETHER WITH INDEPENDENT AUDITOR'S REPORT

(ORIGINALLY ISSUED IN TURKISH)

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

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BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

CONSOLIDATED BALANCE SHEETS AT 31 DECEMBER 2011 AND 2010

| | Notes | 2011 | 2010 |
|----------------------------------|-------|---------------|-------------|
| ASSETS | | | |
| Current assets: | | | |
| Cash and cash equivalents | 4 | 4.263.331 | 30.330.257 |
| Financial assets | 5 | - | 464.105 |
| Trade receivables | 8 | 333.259.971 | 219.380.198 |
| Other receivables | 9 | 1.344.480 | 1.086.234 |
| Derivative financial instruments | 7 | 3.096.192 | 932.696 |
| Inventories | 10 | 299.187.425 | 180.875.391 |
| Other current assets | 15 | 22.081.709 | 5.984.634 |
| Total current assets | | 663.233.108 | 439.053.515 |
| Non-current assets: | | | |
| Trade receivables | 8 | 282.445 | 431.222 |
| Other receivables | 9 | 91.414 | 45.622 |
| Property, plant and equipment | 11 | 364.536.409 | 327.432.205 |
| Intangible assets | 12 | 27.465.867 | 18.314.132 |
| Deferred income tax assets | 22 | 2.694.721 | 2.248.386 |
| Other non-current assets | 15 | 5.496.227 | 3.442.858 |
| Total non-current assets | | 400.567.083 | 351.914.425 |
| Total assets | | 1.063.800.191 | 790.967.940 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

CONSOLIDATED BALANCE SHEETS AT 31 DECEMBER 2011 AND 2010

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

| | Notes | 2011 | 2010 |
|--|-------|---------------|-------------|
| LIABILITIES | | | |
| Current liabilities: | | | |
| Financial liabilities | 6 | 278.092.836 | 137.060.968 |
| Derivative financial instruments | 7 | 16.689 | 785.186 |
| Trade payables | 8 | 165.695.291 | 110.878.371 |
| Other payables | 9 | 12.192.573 | 11.122.233 |
| Taxes on income | 22 | 2.444.762 | - |
| Provisions | 13 | 3.193.534 | 3.633.729 |
| Provision for employee benefits | 14 | 5.901.399 | 5.035.740 |
| Other current liabilities | 15 | 370.441 | 1.539.843 |
| Total current liabilities | | 467.907.525 | 270.056.070 |
| N | | | |
| Non-current liabilities: | | 100 750 000 | 70,000,000 |
| Financial liabilities | 6 | 100.750.000 | 50.000.000 |
| Provision for employee benefits | 14 | 23.383.792 | 21.939.659 |
| Total non-current liabilities | | 124.133.792 | 71.939.659 |
| | | | |
| Total liabilities | | 592.041.317 | 341.995.729 |
| EQUITY | | | |
| Attributable to equity holders of the parent | | | |
| Share capital | 16 | 7.441.875 | 7.441.875 |
| Adjustment to share capital | | 352.660.701 | 352.660.701 |
| Share premium | | 4.903 | 4.903 |
| Restricted reserves | | 30.866.091 | 25.760.116 |
| Hedging reserves | | 2.463.602 | 118.008 |
| Retained earnings | | 6.448.617 | 6.301.922 |
| Net income for the period | | 71.871.945 | 56.684.522 |
| Attributable to equity holders of the parent | | 471.757.734 | 448.972.047 |
| Non-controlling interests | | 1.140 | 164 |
| Total equity | | 471.758.874 | 448.972.211 |
| Total liabilities and shareholders' equity | | 1.063.800.191 | 790.967.940 |

Provisions, commitments, contingent assets and liabilities

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

STATEMENTS OF INCOME FOR THE YEARS ENDED 31 DECEMBER 2011 AND 2010

| | Notes | 2011 | 2010 |
|--|-------|-----------------|---------------|
| OPERATING REVENUE | | | |
| Revenue | 17 | 1.347.777.289 | 979.897.971 |
| Cost of sales (-) | 17,18 | (1.091.950.313) | (777.352.832) |
| GROSS PROFIT | | 255.826.976 | 202.545.139 |
| Marketing, selling and distribution expenses (-) | 18 | (102.015.052) | (88.188.745) |
| General administrative expenses (-) | 18 | (41.428.774) | (39.418.821) |
| Research and development expenses (-) | 18 | (11.845.963) | (9.160.540) |
| Other operating income | 19 | 1.466.879 | 1.225.279 |
| Other operating expense (-) | 19 | (1.034.654) | (1.361.667) |
| OPERATING PROFIT | | 100.969.412 | 65.640.645 |
| Financial income | 20 | 27.113.549 | 16.866.704 |
| Financial expense (-) | 21 | (38.507.221) | (12.107.068) |
| INCOME BEFORE TAXATION ON INCOM | E | 89.575.740 | 70.400.281 |
| Taxation on income | | (17.702.819) | (13.715.759) |
| - Income tax expense for the period | 22 | (18.735.553) | (15.610.076) |
| - Deferred tax income | 22 | 1.032.734 | 1.894.317 |
| NET INCOME FOR THE PERIOD | | 71.872.921 | 56.684.522 |
| Net income for the period attributable to: | | | |
| Equity holders of the parent | | 71.871.945 | 56.684.522 |
| Non-controlling interests | | 976 | - |
| | | 71.872.921 | 56.684.522 |
| Earnings per share | 23 | 9,06 | 7,14 |
| Earnings per share | 23 | 9,06 | 7,1 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED 31 DECEMBER 2011 AND 2010

| | 2011 | 2010 |
|---|------------|------------|
| NET INCOME FOR THE PERIOD | 71.872.921 | 56.684.522 |
| Other Comprehensive Income: | | |
| Changes in fair value of derivative financial instruments | 2.931.993 | 147.510 |
| Tax effect | (586.399) | (29.502) |
| OTHER COMPREHENSIVE INCOME | 2.345.594 | 118.008 |
| TOTAL COMPREHENSIVE INCOME | 74.218.515 | 56.802.530 |
| Total comprehensive income attributable to: | | |
| Equity holders of the parent | 74.217.539 | 56.802.530 |
| Non-controlling interests | 976 | - |
| | 74.218.515 | 56.802.530 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED 31 DECEMBER 2011 AND 2010

| | Attributable to equity holders of the parent | | | | | | | | | |
|---------------------------------------|--|------------------------------------|------------------|---------------------|------------------|-------------------|---------------------------|--------------|----------------------------------|-----------------|
| | Share capital | Adjustments to share capital | Share premium | Restricted reserves | Hedging reserves | Retained earnings | Net income for the period | Total | Non- controlling interests | Total equity |
| Balances at 1 January 2010 | 7.441.875 | 352.660.701 | 4.903 | 22.267.584 | - | 6.029.391 | 39.062.477 | 427.466.931 | - | 427.466.931 |
| Transfers | _ | - | _ | 3.492.532 | - | 35.569.945 | (39.062.477) | - | - | - |
| Dividends paid | - | - | - | - | - | (35.297.414) | - | (35.297.414) | - | (35.297.414) |
| Effect of acquisition of subsidiary (| Note 3) - | - | - | - | - | - | - | - | 164 | 164 |
| Total comprehensive income | - | - | - | - | 118.008 | - | 56.684.522 | 56.802.530 | - | 56.802.530 |
| Balances at 31 December 2010 | 7.441.875 | 352.660.701 | 4.903 | 25.760.116 | 118.008 | 6.301.922 | 56.684.522 | 448.972.047 | 164 | 448.972.211 |
| Balances at 1 January 2011 | 7.441.875 | 352.660.701 | 4.903 | 25.760.116 | 118.008 | 6.301.922 | 56.684.522 | 448.972.047 | 164 | 448.972.211 |
| Transfers | _ | - | _ | 5.105.975 | _ | 51.578.547 | (56.684.522) | _ | _ | - |
| Dividends paid | _ | _ | _ | - | _ | (51.431.852) | - | (51.431.852) | _ | (51.431.852) |
| Total comprehensive income | - | - | - | - | 2.345.594 | | 71.871.945 | 74.217.539 | 976 | 74.218.515 |
| Balances at 31 December 2011 | 7.441.875 | 352.660.701 | 4.903 | 30.866.091 | 2.463.602 | 6.448.617 | 71.871.945 | 471.757.734 | 1.140 | 471.758.874 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED 31 DECEMBER 2011 AND 2010

| | Notes | 2011 | 2010 |
|---|----------|---------------------------|-----------------------|
| Net income for the period | | 71.871.945 | 56.684.522 |
| Adjustments to reconcile net income before taxation an minority interest to net cash provided by operating ac | | | |
| Depreciation of property, plant and equipment | | 51.141.132 | 50.468.171 |
| Amortization of intangible assets | | 6.362.534 | 5.246.310 |
| Employment termination benefits | 14 | 4.389.986 | 6.236.057 |
| Deferred taxation | 22 | (1.032.734) | (1.894.317) |
| Interest income | 20 | (22.417) | (412.492) |
| Interest expense | 21 | 25.493.698 | 9.361.867 |
| Income from sale of property, plant and equipment | 19 | (265.105) | (842.702) |
| Provisions | 0 | 6.670.638 | 7.645.469 |
| Provision for doubtful receivables | 8 | 1.122.223 | 1.683.335 |
| Derivative financial instruments Taxes on income | 22 | (2.892.880) 18.735.553 | 868.607 15.610.076 |
| Unrealised credit finance expense | 8 | 213.474 | 13.010.070 |
| Unearned credit finance income | 8 | (3.318.993) | (1.865.944) |
| Foreign exchange losses/(gains) | o | 2.493.209 | (4.227.756) |
| Non-controlling interests | | 976 | (4.227.730) |
| | | | |
| Net cash generated from operating activities before changes in operating assets and liabilities | | 180.963.239 | 144.672.177 |
| Trade receivables | | (104.684.196) | (74.215.691) |
| Inventories | | (113.253.327) | (36.937.282) |
| Other current receivables and assets | | (17.076.697) | 3.233.258 |
| Other non-current receivables and assets | | (2.099.161) | (1.997.415) |
| Trade payables | | 54.603.446 | 10.800.984 |
| Other current payables and liabilities | | 96.702 | (1.370.461) |
| Payments/reversals of provisions | | (6.440.938) | (5.821.099) |
| Employment termination benefits paid | 14 | (2.945.853) | (1.994.793) |
| Taxes paid | | (15.569.415) | (18.329.185) |
| Net cash (used in)/generated from operating activities | | (26.406.200) | 18.040.493 |
| Cash flows from investing activities | | | |
| Purchase of property, plant, equipment and intangible asse | ts 11,12 | (109.542.932) | (49.909.963) |
| Proceeds from sale of property, plant and equipment | | 507.685 | 4.660.598 |
| Interest received | | 22.417 | 412.492 |
| Cash outflow on acquisition | 3 | . | (5.052.016) |
| Proceeds from sale of financial assets held for sale | | 464.105 | (11.977) |
| Net cash used in investing activities | | (108.548.725) | (49.900.866) |
| Cash flows from financing activities | | | |
| Proceeds from borrowings | | 174.636.667 | 90.224.867 |
| Interest paid | | (17.691.736) | (6.178.076) |
| Derivative financial instruments paid | | 3.374.920 | (1.603.479) |
| Dividends paid | | (51.431.852) | (35.297.414) |
| Net cash generated from financing activities | | 108.887.999 | 47.145.898 |
| Net (decrease)/increase in cash and cash equivalents | | (26.066.926) | 15.285.525 |
| Cash and cash equivalents at the beginning of the period | 4 | 30.330.257 | 15.044.732 |
| Cash and cash equivalents at the end of the period | 4 | 4.263.331 | 30.330.257 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 1 - ORGANISATION AND NATURE OF OPERATIONS

Brisa Bridgestone Sabancı Lastik Sanayi ve Ticaret A.Ş. ("Brisa" or "Company") was established in 1974 as a subsidiary of Hacı Ömer Sabancı Holding A.Ş..

Brisa is primarily engaged in manufacturing, marketing and selling vehicle tires in Turkey. In 1988, the Company entered into a license agreement with Bridgestone Corporation for the purpose of manufacturing and selling Bridgestone tires.

The control of the Company is jointly held by H.Ö. Sabancı Holding A.Ş. and Bridgestone Corporation.

Brisa is registered with the Capital Markets Board ("CMB") and its shares have been quoted in the Istanbul Stock Exchange ("ISE") since 1986. As of the same date, the main shareholders and their respective shareholding in the Company are as follows (Note 16):

| | % |
|--------------------------------|--------|
| Hacı Ömer Sabancı Holding A.Ş. | 43,63 |
| Bridgestone Corporation | 43,63 |
| Other | 12,74 |
| | 100,00 |

The address of the registered office of the Company is as follows:

Sabancı Center Kule 2 Kat: 3 4. Levent 34330 Beşiktaş / İstanbul

Subsidiary

The nature of the business of the subsidiary and its country of operations are as follows:

| Subsidiary | Country | Nature of business |
|--|---------|--------------------|
| | | |
| Bandag Lastik Mamulleri Tic. A.Ş. ("Bandag") | Turkey | Tire retread |

The Company acquired 99,99% shares of Bandag on 30 December 2010 in consideration of TL5.604.120 (Note 3). Bandag has changed its corporate type from limited company to corporation on 19 October 2011. Brisa and its subsidiary will be named as the "Group" hereafter.

These consolidated financial statements as at and for the year ended 31 December 2011 have been approved for issue by the Board of Directors on 29 March 2012 and signed on behalf of the Board of Directors by Mübin Hakan Bayman, General Manager, and by Bora Çermikli, Chief Financial Officer.

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS

2.1 Basis of preparation

2.1.1 Financial Reporting Standards Applied

The Capital Markets Board of Turkey ("CMB") regulated the principles and procedures of preparation, presentation and announcement of financial statements prepared by the entities with the Communiqué No: XI-29, "Principles of Financial Reporting in Capital Markets" ("the Communiqué"). This Communiqué is effective for the annual periods starting from 1 January 2008 and supersedes the Communiqué No: XI-25 "The Financial Reporting Standards in the Capital Markets". According to the Communiqué, entities shall prepare their financial statements in accordance with International Financial Reporting Standards ("IAS/IFRS") endorsed by the European Union. Until the differences of the IAS/IFRS as endorsed by the European Union from the ones issued by the International Accounting Standards Board ("IASB") are announced by Turkish Accounting Standards Board ("TASB"), IAS/IFRS issued by the IASB shall be applied. Accordingly, Turkish Accounting Standards/ Turkish Financial Reporting Standards ("TAS/TFRS") issued by the TASB which are in line with the aforementioned standards shall be considered.

With the decision taken on 17 March 2005, the CMB has announced that, effective from 1 January 2005, for companies operating in Turkey and preparing their financial statements in accordance with CMB Financial Reporting Standards the application of inflation accounting is no longer required. Accordingly, the Company did not apply IAS 29 "Financial Reporting in Hyperinflationary Economies" issued by IASB in its financial statements for the accounting periods starting 1 January 2005.

As the differences of the IAS/IFRS endorsed by the European Union from the ones issued by the IASB has not been announced by TASB as of date of preparation of these financial statements, the consolidated interim financial statements have been prepared within the framework of Communiqué XI, No: 29 and related promulgations to this Communiqué as issued by the CMB in accordance with the accounting and reporting principles accepted by the CMB ("CMB Financial Reporting Standards") which is based on IAS/IFRS. The consolidated financial statements and the related notes to them are presented in accordance with the formats required by the CMB on 14 April 2008 including the compulsory disclosures. Accordingly, required reclassifications have been made in the comparative consolidated financial statements.

Brisa and its subsidiary maintain their books of account and prepare their statutory financial statements in accordance with the Turkish Commercial Code ("TCC"), tax legislation and the Uniform Chart of Accounts issued by the Ministry of Finance. These consolidated financial statements are based on the statutory records, which are maintained under historical cost conversion, with the required adjustments and reclassifications reflected for the purpose of fair presentation in accordance with the CMB Financial Reporting Standards.

The consolidated financial statements are prepared in Turkish Lira based on the historical cost convention except for the financial assets and liabilities which are expressed with their fair values and are presented in thousands of Turkish Lira.

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.5 Amendments and Interpretations in Standards

a) Amendments and standards adopted by the Group

The following new standards, amendments to standards and interpretations are mandatory for the first time for the financial year beginning 1 January 2011, but are not currently relevant for the Group.

• IAS 24 (Revised) "Related Party Disclosures" (effective for annual periods beginning on or after January 1, 2011): The definition of a related party has been clarified and partial exemption from the disclosures for all transactions of government-related entities with other government-related entities and government has been included. This amendment removes the requirement for government-related entities to disclose details of all transactions with the government and other government-related entities. It clarifies and simplifies the definition of a related party. The Group will apply the revised standard as of 1 January 2011. When the revised standard is applied, the Group will need to disclose any transactions between its subsidiaries and its special purpose entities.

b) New standards, amendments and interpretations effective for the financial year beginning 1 January 2011 but not relevant to the Group

- IAS 32 (Amendment), "Financial Instruments: Presentation" applies to annual periods beginning on or after 1 February 2010. Earlier application is permitted. The amendment addresses the accounting for rights issues that are denominated in a currency other than the functional currency of the issuer.
- IFRIC 19, "Extinguishing financial liabilities with equity instruments" is effective from 1 July 2010. The interpretation clarifies the accounting by an entity when the terms of a financial liability are renegotiated and result in the entity issuing equity instruments to a creditor of the entity to extinguish all or part of the financial liability.
- IFRS 1 (Amendment), "First-time adoption" is effective for annual periods beginning 1 July 2010. This amendment provides first-time adopters with the same transition provisions as included in the amendment to IFRS 7, 'Financial instruments: Disclosures', regarding comparative information for the new three-level classification disclosures.
- IFRIC 14, "Prepayments of a minimum funding requirement" are effective for annual periods beginning 1 January 2011. The amendments should be applied retrospectively to the earliest comparative period presented. The amendments correct an unintended consequence of IFRIC 14 on IAS 19, "The limit on a defined benefit asset, minimum funding requirements and their interaction".
- Annual improvements related to the IFRS in 2010 are effective for annual periods beginning 1 January 2011. This set of amendments includes changes to six standards and one IFRIC, namely; IFRS 1, IFRS 3, IFRS 7, IAS 27, IAS 34 and IFRIC 13.

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

- c) Standards, amendments and interpretations not yet effective as of 1 January 2011 and not early adopted by the Group:
- IFRS 7 (Amendment), "Financial instruments: Disclosures" is effective for annual periods beginning on or after 1 July 2011. The amendments will promote transparency in the reporting of transfer transactions and improve users' understanding of the risk exposures relating to transfers of financial assets and the effect of those risks on an entity's financial position.
- IFRS 1 (Amendment), "First time adoption" is effective for annual periods beginning on or after 1 July 2011. Amendment provides guidance on how an entity should resume presenting financial statements in accordance with IFRSs after a period when the entity was unable to comply with IFRSs because its functional currency was subject to severe hyperinflation.
- IAS 12 (Amendment), "Income taxes" is effective for annual periods beginning on or after 1 January 2012. This amendment introduces an exception to the existing principle for the measurement of deferred tax assets or liabilities arising on investment property measured at fair value.
- IAS 1 (Amendment), "Financial statement presentation" is effective for annual periods beginning on or after 1 July 2012. The main change resulting from these amendments is a requirement for entities to group items presented in Other comprehensive income (OCI) on the basis of whether they are potentially recycled to profit or loss (reclassification adjustments.
- IAS 19 (Amendment), "Employee benefits" is effective for annual periods beginning on or after 1 January 2013. These amendments eliminate the corridor approach and calculate finance costs on a net funding basis.
- IFRS 9, "Financial Instruments" is effective for annual periods beginning on or after 1 January 2015. This standard is the first step in the process to replace IAS 39, "Financial instruments: recognition and Measurement". IFRS 9 introduces new requirements for classifying and measuring financial assets.
- IFRS 10, "Consolidated financial statements" is effective for annual periods beginning on or after 1 January 2013. This standard builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements. The standard provides additional guidance to assist in determining control where this is difficult to assess.
- IFRS 11, "Joint arrangements" is effective for annual periods beginning on or after 1 January 2013. This standard provides for a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form. There are two types of joint arrangement: joint operations and joint ventures. Proportional consolidation of joint ventures is no longer allowed.

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

- IFRS 12, "Disclosures of interests in other entities" is effective for annual periods beginning on or after 1 January 2013. This standard includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles.
- IFRS 13, "Fair value measurement" is effective for annual periods beginning on or after 1 January 2013. This standard aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs.
- IAS 27, "Separate financial statements" is effective for annual periods beginning on or after 1 January 2013. This standard includes the provisions on separate financial statements that are left after the control provisions of IAS 27 have been included in the new IFRS 10.
- IAS 28, "Associates and joint ventures" is effective for annual periods beginning on or after 1 January 2013. This standard includes the requirements for joint ventures, as well as associates, to be equity accounted following the issue of IFRS 11.
- IFRIC 20, "Cost of dismantling of metals during the production"

2.1.2 Basis of consolidation

- a) The consolidated financial statements include the accounts of the parent company Brisa Bridgestone Sabancı Lastik Sanayi ve Ticaret A.Ş. and its subsidiary (the "Group") on the basis set out in below. The financial statements of the companies included in the scope of consolidation have been prepared as of the date of the consolidated financial statements and have been prepared in accordance with CMB Financial Reporting Standards by applying uniform accounting policies and presentation. The results of operations of subsidiary is included or excluded from the effective date of acquisition or disposal respectively.
- b) Subsidiary is a company in which Brisa has the power to control the financial and operating policies for the benefit of itself, either (a) through the power to exercise more than 50% of voting rights related to shares in the companies as a result of shares owned directly and/or indirectly by itself or (b) although not having the power to exercise more than 50% of the voting rights, through the exercise of actual dominant influence over the financial and operating policies.

The table below sets out the subsidiary and demonstrates the shareholding structure as of 31 December 2011 and 2010:

| | Effective in | terest (%) | | |
|------------|--------------|------------|-------|-------|
| Subsidiary | 2011 | 2010 | 2011 | 2010 |
| Bandag | 99,95 | 99,99 | 99,95 | 99,99 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.2 Changes in the Accounting Policies

Significant changes in the accounting principles and significant accounting errors should be applied retrospectively and prior period financial statements should be restated. There are no changes in the accounting principles and significant accounting errors in the period 1 January - 31 December 2011.

2.3 Changes in or Corrections of the Accounting Estimations

Changes in the accounting estimates should be accounted in financial statements prospectively; if the change is related to only one period it should be accounted at the current year that the change is performed, but if it is related to more than one period it should be accounted at both the current and future periods. There are no changes in the accounting estimates in the period 1 January - 31 December 2011.

2.4 Summary of Significant Relevant Accounting Policies

2.4.1 Revenue recognition

Revenues are recognised on an accrual basis at the time deliveries are made, the amount of revenue can be measured reliably and it is probable that the economic benefits associated with the transaction will flow to the Group at the fair value of considerations received or receivable. Net sales represent the invoiced value of goods sold less sales returns and commissions, and exclude sales taxes. When the arrangement effectively constitutes a financing transaction, the fair value of the consideration is determined by discounting all future receipts using an imputed rate of interest. The difference between the fair value and the nominal amount of the consideration is recognized as interest income on a time proportion basis that takes into account the effective yield on the asset.

Other revenues earned by the Group are recognised on the following bases:

Royalty and rental income- on an accrual basis.

Interest income- on an effective yield basis.

Dividend income- when the Group's right to receive payment is established.

2.4.2 Inventories

Inventories are valued at the lower of cost or net realisable value. Cost elements included in inventories are materials, labour and an appropriate amount of factory overheads. The unit cost of inventories is determined on the moving weighted average basis (Note 10). Net realisable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses.

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(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4.3 Property, plant and equipment

Property, plant and equipment are carried at cost less accumulated depreciation and impairment, if any (Note 11). Depreciation is provided on property, plant and equipment on a straight-line basis. The depreciation periods for property, plant and equipment, which approximate the economic useful lives of such assets, are as follows.

| | rears |
|-------------------------|-------|
| Land improvements | 10 |
| Buildings | 25 |
| Machinery and equipment | 8 |
| Motor vehicles | 5 |
| Furniture and fixtures | 10 |

Gains or losses on disposals of property, plant and equipment are determined by comparing proceeds with their carrying amounts and are included in the related income and expense accounts, as appropriate.

Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount. The recoverable amount of an asset is the higher of its fair value less cost to sell and its value in use. Fair value less cost to sell is the amount obtainable from the sale of an asset less the costs of disposal. Value in use is the present value of the future cash flows expected to be derived from an asset.

Expenses for the repair of property, plant and equipment are normally charged against income. They are, however, capitalised in exceptional cases if they result in an enlargement or substantial improvement of the respective assets. Major overhaul expenditure, including replacement spares and labour costs, is capitalised and depreciated over the average expected life between major overhauls.

2.4.4 Intangible assets

Intangible assets include acquired rights, software, special selling rights, licences and other identifiable rights. Intangible assets are carried at cost less accumulated amortization. Amortisation is calculated using the straight-line method over a period not exceeding 10 years (Note 12).

Intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

2.4.5 Cash and cash equivalents

Cash and cash equivalents are carried at cost in the balance sheet. Cash and cash equivalents comprise cash in hand, bank deposits and highly liquid investments, whose maturity at the time of purchase is less than three months (Note 4).

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NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4.6 Business combinations

All business combinations are accounted for through applying the acquisition method. Excess of acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities over the business combination cost is accounted for as goodwill. Goodwill recognized in a business combination is tested for impairment annually or more frequently if events or changes in circumstances indicate impairment, instead of amortization.

Excess of acquirer's interest in the net fair value of identifiable assets, liabilities and contingent liabilities over the cost of business combination, is accounted for as income in the related period.

In combinations involving entities or businesses under common control, assets and liabilities subject to a business combination are recognised at their predecessor values in the consolidated financial statements. In addition, statements of income are consolidated from the beginning of the financial year in which the business combination takes place. Similarly, comparative consolidated financial statements are restated retrospectively for comparison purposes. As a result of these transactions, no goodwill is recognised. The difference arising in the elimination of the carrying value of the investment held and share capital of the acquired company is directly accounted for as contribution from shareholders under equity.

2.4.7 Trade receivables

Trade receivables that are created by the Group by way of providing goods or services directly to a debtor are carried at amortised cost. Short-term receivables with no stated interest rate are measured at original invoice amount unless the effect of imputing interest is significant. A credit risk provision for trade receivables is established if there is objective evidence that the Group will not be able to collect all amounts due. The amount of the provision is the difference between the carrying amount and the recoverable amount, being the present value of all cash flows, including amounts recoverable from guarantees and collateral, discounted based on the original effective interest rate of the originated receivables at inception.

If the amount of the impairment subsequently decreases due to an event occurring after the write-down, the release of the provision is credited to other income (Note 8).

2.4.8 Due date income/(charges)

Due date income/(charges) represents the income/(charges) that are resulting from credit purchase or sales. These kind of income/(charges) are accepted as financial income and expenses which result from credit purchase or sales come true during the accounting period and included in the financial income and expense within the maturity period.

2.4.9 Finance leases

Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased property or the present value of the minimum lease payments. Principal payments are disclosed as liabilities and decreased according to payments made (Note 6). The interest element of the finance cost is charged to the income statement over the lease period. Obligations under finance leases are stated in the consolidated financial statements at the acquisition values of the related property, plant and equipment and depreciated over the useful life.

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NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4.10 Taxes on income

Taxes on income for the period comprise of current tax and the change in deferred taxes. Current year tax liability consists of the taxes calculated over the taxable portion of the current year income by reference to corporate income tax rates enacted as of the balance sheet date and adjustments provided for the previous years' income tax liabilities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying values in the consolidated financial statements. Deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects either accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax liabilities are recognised for all taxable temporary differences, where deferred income tax assets resulting from deductible temporary differences are recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary difference can be utilised.

When the deferred income tax assets and deferred income tax liabilities relate to income taxes levied by the same taxation authority and there is a legally enforceable right to set off current tax assets against current tax liabilities, deferred income tax assets and deferred income tax liabilities are offset accordingly (Note 22).

2.4.11 Borrowings and borrowing costs

Borrowings are recognized initially at the proceeds received, net of transaction costs incurred. Borrowings are subsequently stated at amortized cost using the effective yield method. Any difference between proceeds, net of transaction costs, and the redemption value is recognized in the income statement as financial expense over the period of the borrowings.

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of the cost of that asset in the period in which the asset is prepared for its intended use or sale. All other borrowing costs are charged to the income statement when they are incurred (Note 6).

2.4.12 Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

2.4.13 Foreign currency transactions

Transactions in foreign currencies during the period have been translated at the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies have been translated at the exchange rates prevailing at period-end. Exchange gains or losses arising on the settlement and translation of foreign currency items have been included in the statement of income.

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(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4.14 Provisions, contingent assets and liabilities

Provisions are recognised when the Group has a present legal constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made.

Possible assets or obligations that arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group are treated as contingent assets or liabilities and not included in financial statements. (Note 13).

2.4.15 Provision for employment termination benefits

Provision for employment termination benefits represent the present value of the estimated total reserve of the future probable obligation of the Group arising from the retirement of the employees calculated in accordance with the Turkish Labour Law (Note 14).

2.4.16 Share capital

Ordinary shares are classified as equity. Dividends payable are recognised in the financial statements as a result of profit distribution in the period in which they are declared.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

2.4.17 Derivative financial instruments

The derivative financial instruments of the Group consist of foreign exchange forward transactions. Derivatives are initially recognised at fair value on the date the derivative contract is entered into and are subsequently measured at their respective fair values. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group has designated their derivatives ("hedging instrument") to hedge its cash flows on foreign purchases ("hedged item").

The Group documents, at the inception of the transaction the relationship between hedging instrument and hedged item, as well as its risk management objectives and strategy for undertaking various hedging transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the consolidated statements of income.

The gain or loss relating to the ineffective portions of foreign exchange forward is recognised in the consolidated statements of income. Amounts previously recognised in other comprehensive income are transferred to the income statement in the periods when the hedged item affects profit or loss (when the forecast transaction that is hedged takes place). The gain or loss relating to the effective portions of foreign exchange forward is then recognised in the consolidated statements of income (Note 7).

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NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4.18 Earnings per share

Earnings per share disclosed in the consolidated income statement are determined by dividing net income by the weighted average number of shares outstanding during the period concerned.

In Turkey, companies can increase their share capital through a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings and inflation adjustment to equity. For the purpose of earnings per share computations, the weighted average number of shares in existence during the period has been adjusted in respect of bonus share issues without a corresponding change in resources, by giving them retroactive effect for the period in which they were issued and each earlier period as if the event had occurred at the beginning of the earliest period reported (Note 23).

2.4.19 Related parties

For the purpose of these consolidated financial statements, shareholders, the group companies of Haci Ömer Sabanci Holding A.Ş. and Bridgestone Corporation, key management personnel and board members, in each case together with their families and companies controlled by or affiliated with them and associated companies are considered and referred to as related parties The Group assigned its top management as board of directors, the president (CEO) and vice presidents, and the general managers of the subsidiaries (Note 24).

2.4.20 Reporting of cash flows

Consolidated statements of cash flows are reported by presenting cash flows from operating, investing and financing activities separately.

Cash flows from operating activities are the cash flows from Group's principal revenue-producing activities.

Cash flows from investing activities are the cash flows from Group's acquisition and disposal of long-term assets and other investments not included in cash equivalents.

Cash flows from financing activities are the cash flows from Group's changes in the size and composition of the contributed equity and borrowings.

Cash and cash equivalents include cash on hand, bank deposits and short-term, highly liquid investments that are readily convertible to known amounts of cash within 3 months (Note 4).

2.4.21 Offsetting

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

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NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

2.4.22 Comparatives and restatement of prior period financial statements

The consolidated financial statements of the Group include comparative financial information to enable the determination of the trends in financial position and performance. The Group prepared the consolidated balance sheet at 31 December 2011 in comparison with its consolidated balance sheet at 31 December 2010, the Group also prepared the consolidated statements of income, the consolidated statements of comprehensive income, the consolidated statement of changes in shareholders' equity and the consolidated statement of cash flows for the period 1 January - 31 December 2011 in comparison with the accounting period 1 January - 31 December 2010.

Where necessary, comparative figures have been reclassified to conform to changes in presentation in the current period.

2.5 Critical Accounting Judgements, Estimates and Assumptions

Preparation of the consolidated financial statements in accordance with CMB Financial Reporting Standards necessitates the usage of estimations and assumptions that can affect amounts of reported assets and liabilities as of balance sheet date, the explanation for the contingent assets and liabilities and income and expenses reported during the accounting period. Although these estimations and assumptions are based on the best judgement of the Group management related with the current conditions and transactions, actual results may differ from these estimations. Estimations are revised on a regular basis; necessary adjustments and corrections are made; and they are included in the income statement when they accrue. Estimations and assumptions subject to the risk of leading to corrections in the registered value of the assets and liabilities in the next financial period are given below:

Net realisable value

Inventories are valued at the lower of cost or net realisable value as described the accounting policy in Note 2.4. Net realisable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses (Note 10).

Useful lives of tangible and intangible assets

In accordance with the accounting policy explained in Note 2.4, tangible and intangible assets are stated at historical cost less depreciation and net of any impairment, if any. Depreciation on tangible assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives. Useful lives depend on best estimates of management, are reviewed in each financial period and necessary corrections are made (Note 11 - 12).

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NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

Provision for doubtful receivables

In accordance with the accounting policy explained in Note 2.4, the Group calculates the provision for impairment of trade receivables to cover the estimated losses resulting from the inability of its customers to make required payments. The estimates used in evaluating the adequacy of the provision for impairment of trade receivables are based on the aging of the trade receivable balances and the trend of collection performance. The provision for doubtful trade receivables is a critical accounting estimate that is formed by past payment performance and financial position of customers (Note 8).

Provision for warranty expenses

Warranty expenses are recorded as a result of repair and maintenance expenses for products sold under the scope of the warranty terms. Provision for warranty expenses is calculated based on statistical information for possible future warranty services and returns of products with respect to the products sold during the period (Note 13).

Provisions

In accordance with the accounting policy explained in Note 2.4, provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made (Note 13).

2.6 Convenience translation into English of consolidated financial statements originally issued in Turkish

The accounting principles described in Note 2.4 to the consolidated financial statements (defined as CMB Financial Reporting Standards) differ from International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board with respect to the application of inflation accounting for the period between 1 January and 31 December 2005. Accordingly, the consolidated financial statements are not intended to present the financial position and results of operations in accordance with IFRS.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

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NOTE 3 - BUSINESS COMBINATIONS

Brisa has acquired Bandag's %99,99 shares in consideration of TL5.604.120 on 30 December 2010. The net assets acquired, except the special selling right and licence, are accounted for at their carrying values. The excess amount of the consideration of TL3.959.671 over the net assets acquired is associated with the special selling right and licence and accounted for under intangible assets (Note 12).

The details of identifiable assets, liabilities and contingent liabilities acquired are as follows:

| Cash and cash equivalents | 552.104 |
|--|-------------|
| Trade receivables | 3.581.933 |
| Inventories | 294.146 |
| Property, plant and equipment | 9.575 |
| Intangible assets | 3.959.671 |
| Other current assets | 570.296 |
| Trade payables | (3.241.205) |
| Other current liabilities | (122.236) |
| | _ |
| Carrying value of net assets | 5.604.284 |
| Less: Non-controlling interests | (164) |
| Cost of acquisition | 5.604.120 |
| Total cash consideration | 5.604.120 |
| Less: Cash and cash equivalents in subsidiary acquired | (552.104) |
| 2000. Cash and cash equivalents in Substitutely dequired | (552.101) |
| Cash outflow on acquisition | 5.052.016 |

NOTE 4 - CASH AND CASH EQUIVALENTS

| | 2011 | 2010 |
|-----------------------|-----------|------------|
| Cash | 2.916 | 2.351 |
| Bank - demand deposit | 3.558.218 | 19.325.828 |
| Bank - time deposit | 702.197 | 11.002.078 |
| | 4.263.331 | 30.330.257 |

Maturities of the time deposits are less than three months and effective interest rate for TL denominated deposits is 8% (2010: 7,05%). Demand deposits comprise collections from direct debiting system (DDS) and cheques kept for 1 day under current accounts based on agreements made with banks.

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| | 2011 | 2010 |
|--------------------------------------|------|---------|
| Time deposits due more than 3 months | - | 464.105 |
| | - | 464.105 |

There are not any time deposits in 2011. In 2010, maturities of USD denominated time deposits are 354 days and the effective interest rate is 2%.

NOTE 6 - FINANCIAL LIABILITIES

| | | | 2011 | 2010 |
|---|-----------------------------------|-------------|-----------------------------------|-------------|
| Short-term bank borrowings | | | 278.092.836 | 137.060.968 |
| Total short-term financial lial | bilities | | 278.092.836 | 137.060.968 |
| Long-term bank borrowings | | | 100.750.000 | 50.000.000 |
| Total long-term financial liab | ilities | | 100.750.000 | 50.000.000 |
| Total financial liabilities | | | 378.842.836 | 187.060.968 |
| Bank borrowings | | | | |
| | 2011 | | 2010 | |
| | Weighted average annual effective | | Weighted average annual effective | /DV |
| | interest rate % | TL | interest rate % | TL |
| Short-term bank borrowings: | | | | |
| TL denominated borrowings | 10,16 | 234.846.479 | 8,19 | 74.434.897 |
| Euro denominated borrowings | 2,05 | 24.481.140 | 1,72 | 61.705.109 |
| USD denominated borrowings | 2,72 | 17.042.146 | - | _ |
| | | 276.369.765 | | 136.140.006 |
| Chart town nortion of long to | um hank haunarrings | | | |
| Short-term portion of long-term TL denominated borrowings | riii bank borrowings | 1.723.071 | | 920.962 |
| Total short-term bank borroy | vings | 278.092.836 | | 137.060.968 |
| Long town bonk howevings | | | | |
| Long-term bank borrowings: TL denominated borrowings | 9,78 | 100.750.000 | 9,70 | 50.000.000 |
| Total long-term bank borrow | ings | 100.750.000 | | 50.000.000 |

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

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NOTE 6 - FINANCIAL LIABILITIES (Continued)

| | 2011 | | | 2010 |
|-------------------------------|----------------|-----------------------|-------------|----------------|
| | Fair value | Carrying value | Fair value | Carrying value |
| TL denominated borrowings | 335.656.988 | 337.319.550 | 123.764.848 | 125.355.859 |
| Euro denominated borrowings | 23.714.596 | 24.481.140 | 61.616.538 | 61.705.109 |
| USD denominated borrowings | 16.699.220 | 17.042.146 | - | |
| | 376.070.804 | 378.842.836 | 185.381.386 | 187.060.968 |
| Redemption schedules of long- | term borrowing | s are summarised belo | ow: | |

2010

| | 100.750.000 | 50.000.000 |
|------|-------------|------------|
| 2014 | 2.750.000 | 50.000.000 |
| 2013 | 98.000.000 | - |
| | 2011 | 2010 |

The exposure of the Group's borrowings to interest rate changes and the contractual repricing dates at the end of the reporting period are as follows:

| | 2011 | 2010 |
|----------------|-------------|-------------|
| Up to 3 months | 107.693.457 | 34.675.082 |
| 3-12 months | 168.325.257 | 102.385.886 |
| 1-5 years | 116.724.315 | 63.809.027 |
| | 392.743.029 | 200.869.995 |

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

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NOTE 7 - DERIVATIVE FINANCIAL INSTRUMENTS

| | 2011 | | 2010 | |
|------------------------------------|-----------|-------------|---------|-------------|
| | Assets | Liabilities | Assets | Liabilities |
| Foreign exchange forward contracts | 3.096.192 | 16.689 | 932.696 | 785.186 |
| | 3.096.192 | 16.689 | 932.696 | 785.186 |

The Group entered into a number of foreign exchange forwards contracts with banks in order to hedge its exchange rate risk associated with the mismatch between raw material purchases denominated in USD and export sales denominated in Euro and raw material purchases denominated in USD and domestic sales denominated in TL.

The Group entered into forward contracts to sell EUR11.100.000 and purchase USD14.927.440 where the average exchange rate of Euro contract is TL2.5334 and USD contract is TL1.8777. At 31 December 2011 the Group recognised derivative financial assets amounting to TL1.114.591 and derivative financial liabilities amounting to TL16.689.

The Group entered into forward contracts to sell TL76.491.615 and purchase USD40.950.000 where the average exchange rate of USD contract is TL1.8718. At 31 December 2011 the Group recognised derivative financial assets amounting to TL1.981.601.

NOTE 8 - TRADE RECEIVABLES AND TRADE PAYABLES

| Trade receivables | 2011 | 2010 |
|--|-------------|-------------|
| Trade receivables | 325.842.694 | 218.245.795 |
| Due from related parties (Note 24) | 16.304.823 | 7.552.116 |
| | 342.147.517 | 225.797.911 |
| Less: Provision for doubtful receivables | (5.568.553) | (4.551.769) |
| Less: Unearned credit finance income | (3.318.993) | (1.865.944) |
| | 333.259.971 | 219.380.198 |
| Long term trade receivables | 282.445 | 431.222 |

As of 31 December 2011 and 2010 the maturities of trade receivables are 63 days on average and they are discounted with average annual interest rates of 11% and 7,68%, respectively.

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NOTE 8 - TRADE RECEIVABLES AND TRADE PAYABLES (Continued)

As of 31 December 2011, the trade receivables amounting to TL7.947.034 (2010: TL3.432.053) were past due but not impaired. The aging of these receivables as of 31 December 2011 and 2010 is as follows:

| | 7.947.034 | 3.432.053 |
|---------------|-----------|-----------|
| 3-12 months | 178.740 | 525.745 |
| 1-3 months | 1.160.982 | 615.762 |
| Up to 1 month | 6.607.312 | 2.290.546 |
| | 2011 | 2010 |

As of 31 December 2011, the trade receivables amounting to TL5.568.553 (2010: TL4.551.769) were impaired and provided for. The aging of these receivables as of 31 December 2011 and 2010 is as follows:

| | 2011 | 2010 |
|----------------|-----------|-----------|
| 1-3 months | - | 234.624 |
| 3-12 months | 260.128 | 880.322 |
| Over 12 months | 5.308.425 | 3.436.823 |
| | 5.568.553 | 4.551.769 |

Movements in provision for doubtful receivables as of 31 December 2011 and 2010 are as follows:

| | 2011 | 2010 |
|---|-------------|-------------|
| Balances at 1 January | 4.551.769 | 3.220.640 |
| Additions | 1.122.223 | 1.580.193 |
| Collections | (105.439) | (352.206) |
| Addition due to acquisition of subsidiary | - | 103.142 |
| Balances at 31 December | 5.568.553 | 4.551.769 |
| Trade payables | 2011 | 2010 |
| Trade payables | 96.039.716 | 61.522.020 |
| Due to related parties (Note 24) | 69.869.049 | 49.467.325 |
| | 165.908.765 | 110.989.345 |
| Less: Unrealised credit finance expense | (213.474) | (110.974) |
| | 165.695.291 | 110.878.371 |

As of 31 December 2011 and 2010 the maturities of trade payables are 33 days on average and they are discounted with average annual interest rates of 11% and 7,68%, respectively. The Group has financial risk management policy in order to manage maturity structure of liabilities.

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Materials and supplies

Semi-finished goods

Finished goods

Other inventories

Trade goods

| (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.) | | |
|--|-------------|-------------------|
| NOTE 9 - OTHER RECEIVABLES AND PAYABLES | | |
| Other short-term receivables | 2011 | 2010 |
| Other receivables from related parties (Note 24) | 1.328.730 | 349.107 |
| Prepaid taxes Other | 15.750 | 721.376 15.751 |
| | 1.344.480 | 1.086.234 |
| Other long-term receivables | 2011 | 2010 |
| Deposits and guarantees given | 91.414 | 45.622 |
| | 91.414 | 45.622 |
| Other short-term payables | 2011 | 2010 |
| Social security premiums payable | 6.241.341 | 2.948.696 |
| Taxes and funds payable | 4.961.239 | 5.240.918 |
| Other payables to related parties (Note 24) | 978.660 | 2.450.200 |
| Guarantees received Other | 11.333 | 473.076 9.343 |
| | 12.192.573 | 11.122.233 |
| NOTE 10 - INVENTORIES | | |
| | 2011 | 2010 |
| Raw materials | 152.950.159 | 93.928.710 |
| | 20 424 700 | 2 4 2 5 5 2 5 2 |

In the period 1 January - 31 December 2011 the cost of inventories recognised as expense and included in cost of goods sold is TL856.700.742 (1 January - 31 December 2010 : TL566.320.917).

28.624.799

19.520.133

76.565.496

21.304.341

299.187.425

222.497

24.277.369

13.828.924

32.305.584

14.435.132

2.099.672

180.875.391

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 11 - PROPERTY, PLANT AND EQUIPMENT

| | 1 January 2011 | Additions | Transfers | Disposals | 31 December 2011 |
|-----------------------------------|-------------------|------------|--------------|-------------|------------------|
| | 2011 | Additions | Transiers | Disposais | 2011 |
| Cost: | | | | | |
| Land and land improvement | its 16.449.248 | - | - | - | 16.449.248 |
| Buildings | 208.405.612 | 164.682 | 40.653 | - | 208.610.947 |
| Machinery and equipment | 981.946.915 | 135.777 | 51.314.448 | (3.987.602) | 1.029.409.538 |
| Motor vehicles | 3.645.962 | 364.377 | 482.610 | (596.474) | 3.896.475 |
| Furniture and fixtures | 22.592.381 | 1.798.640 | 3.233.607 | (29.057) | 27.595.571 |
| Other fixed assets | 12.176.647 | 3.697.975 | - | (73.574) | 15.801.048 |
| Construction in progress | 28.121.166 | 91.523.709 | (58.821.196) | | 60.823.679 |
| | 1.273.337.931 | 97.685.160 | (3.749.878) | (4.686.707) | 1.362.586.506 |
| A communicate di dicumenti cation | _ | | | | |
| Accumulated depreciation | | 102 422 | | | 10.047.100 |
| Land improvements | 9.853.677 | 193.423 | - | - | 10.047.100 |
| Buildings | 112.498.463 | 6.677.347 | - | (2.007.602) | 119.175.810 |
| Machinery and equipment | 805.602.356 | 45.684.616 | - | (3.987.602) | 847.299.370 |
| Motor vehicles | 2.629.885 | 352.780 | - | (461.048) | 2.521.617 |
| Furniture and fixtures | 10.467.133 | 2.047.844 | - | (5.889) | 12.509.088 |
| Other fixed assets | 4.854.212 | 1.644.388 | - | (1.488) | 6.497.112 |
| | 945.905.726 | 56.600.398 | - | (4.456.027) | 998.050.097 |
| Net book value | 327.432.205 | | | | 364.536.409 |

In the year ended 31 December 2011, TL43.700.220 of the depreciation expense is charged to "cost of goods sold", TL1.266.681 is included to "research and development expenses", TL4.968.496 is included in "selling and marketing costs", TL1.205.735 is included in general administrative expenses" and TL5.459.266 of the depreciation expense is included in "inventories".

As of 31 December 2011 borrowing costs amounting to TL106.592 have been capitalised on property, plant and equipment (2010: TL182.292).

As of 31 December 2011 there are no mortgages on property, plant and equipment (2010: None).

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 11 - PROPERTY, PLANT AND EQUIPMENT (Continued)

| | | | | | Additions due to | |
|---------------------------|----------------|------------|--------------|-------------|------------------|---------------|
| | 1 January | | | | - | 31 December |
| | 2010 | Additions | Transfers | Disposals | subsidiary | 2010 |
| Cost: | | | | | | |
| Land and land improvement | nts 16.240.403 | - | 208.845 | - | - | 16.449.248 |
| Buildings | 207.211.326 | 37.664 | 1.156.622 | _ | - | 208.405.612 |
| Machinery and equipment | 938.237.893 | 176.301 | 49.512.826 | (5.980.105) | - | 981.946.915 |
| Motor vehicles | 5.464.498 | 106.662 | 222.514 | (2.147.712) | - | 3.645.962 |
| Furniture and fixtures | 20.987.974 | 1.058.174 | 607.871 | (69.233) | 7.595 | 22.592.381 |
| Other fixed assets | 10.424.076 | 1.751.548 | - | (957) | 1.980 | 12.176.647 |
| Construction in progress | 37.784.421 | 42.895.372 | (52.558.627) | - | - | 28.121.166 |
| | | | | | | |
| | 1.236.350.591 | 46.025.721 | (849.949) | (8.198.007) | 9.575 | 1.273.337.931 |
| | | | | | | |
| Accumulated amortization | n: | | | | | |
| Land improvements | 9.674.562 | 179.115 | - | - | - | 9.853.677 |
| Buildings | 105.867.959 | 6.630.504 | - | - | - | 112.498.463 |
| Machinery and equipment | 766.371.228 | 41.680.313 | - | (2.449.185) | - | 805.602.356 |
| Motor vehicles | 3.988.067 | 543.526 | - | (1.901.708) | - | 2.629.885 |
| Furniture and fixtures | 8.564.360 | 1.933.487 | - | (30.714) | - | 10.467.133 |
| Other fixed assets | 3.452.817 | 1.401.407 | = | (12) | = | 4.854.212 |
| | 897.918.993 | 52.368.352 | - | (4.381.619) | - | 945.905.726 |
| Net book value | 338.431.598 | | | | | 327.432.205 |

In the year ended 31 December 2010, TL43.332.744 of the depreciation expense is charged to "cost of goods sold", TL1.133.950 is included to "research and development expenses", TL4.859.477 is included in "selling and marketing costs", TL1.142.000 is included in general administrative expenses" and TL1.900.181 of the depreciation expense is included in "inventories".

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 12 - INTANGIBLE ASSETS

| | 1 January 2011 | Additions | Transfers | Dignogola | 31 December 2011 |
|-------------------------|-------------------|------------|-----------|-----------|------------------|
| | 2011 | Additions | Transfers | Disposals | 2011 |
| Cost: | | | | | |
| Rights | 31.476.688 | 10.663.003 | _ | (17.000) | 42.122.691 |
| Other intangible assets | 18.044.869 | 1.194.769 | 3.749.878 | | 22.989.516 |
| | | | | | |
| · | 49.521.557 | 11.857.772 | 3.749.878 | (17.000) | 65.112.207 |
| Accumulated amortizatio | n: | | | | |
| Rights | 17.761.723 | 5.061.187 | _ | (5.100) | 22.817.810 |
| Other intangible assets | 13.445.702 | 1.382.828 | - | - | 14.828.530 |
| | 31.207.425 | 6.444.015 | - | (5.100) | 37.646.340 |
| Net book value | 18.314.132 | | | | 27.465.867 |

In the year ended 31 December 2011, TL652.234 of the amortisation expense is charged to "cost of goods sold", TL49.406 is charged to "research and development expenses", TL4.788.874 is included in "selling and marketing costs", TL872.020 expense is included in "general administrative expenses" and TL81.481 is included in "inventories".

Additions

| | 1 January 2010 | Additions | Transfers | Disposals | due to acquisition of subsidiary | 31 December 2010 |
|-------------------------|-------------------|-----------|-----------|-----------|--|------------------|
| Cost: | | | | | | |
| Rights | 24.167.287 | 3.349.730 | - | - | 3.959.671 | 31.476.688 |
| Other intangible assets | 16.774.324 | 534.512 | 849.949 | (113.916) | - | 18.044.869 |
| | 40.941.611 | 3.884.242 | 849.949 | (113.916) | 3.959.671 | 49.521.557 |
| Accumulated amortizat | ion: | | | | | |
| Rights | 13.562.925 | 4.198.798 | - | - | - | 17.761.723 |
| Other intangible assets | 12.483.965 | 1.074.145 | - | (112.408) | - | 13.445.702 |
| | 26.046.890 | 5.272.943 | - | (112.408) | - | 31.207.425 |
| Net book value | 14.894.721 | | | | | 18.314.132 |

In the year ended 31 December 2010, TL607.350 of the amortisation expense is charged to "cost of goods sold", TL45.002 is charged to "research and development expenses", TL4.192.841 is included in "selling and marketing costs", TL401.117 expense is included in "general administrative expenses" and TL26.633 is included in "inventories".

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 13 - PROVISIONS, COMMITMENTS, CONTINGENT ASSETS AND LIABILITIES

| Provisions | 2011 | 2010 |
|-----------------------------------|-----------|-----------|
| Provision for warranty claims (*) | 931.278 | 1.020.010 |
| Provision for lawsuits | 1.155.188 | 1.200.245 |
| Other | 1.107.068 | 1.413.474 |
| | 3.193.534 | 3.633.729 |

(*) The provision for warranty claims represents the present value of management's best estimate of the future outflow of economic benefits that will be required under the Company's 24-month warranty program for tires. The estimate has been made on the basis of historical warranty expenses and may vary as a result of new materials, altered manufacturing processes or other events affecting product quality.

| | Warranty | | 0.7 | m . • |
|--------------------|--------------------|-----------|-----------|-------------|
| | claims | Lawsuits | Other | Total |
| 1 January 2010 | 1.093.431 | 570.423 | 1.683.582 | 3.347.436 |
| Additions | 375.052 | 749.955 | - | 1.125.007 |
| Payments/reversals | (448.473) | (120.133) | (270.108) | (838.714) |
| 31 December 2010 | 1.020.010 | 1.200.245 | 1.413.474 | 3.633.729 |
| | Warranty claims | Lawsuits | Other | Total |
| | | | | |
| 1 January 2011 | 1.020.010 | 1.200.245 | 1.413.474 | 3.633.729 |
| Additions | 523.347 | 409.163 | - | 932.510 |
| Payments/reversals | (612.079) | (454.220) | (306.406) | (1.372.705) |
| 31 December 2011 | 931.278 | 1.155.188 | 1.107.068 | 3.193.534 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 13 - PROVISIONS, COMMITMENTS, CONTINGENT ASSETS AND LIABILITIES (Continued)

Investment incentives:

The Group has obtained a foreign investment incentive right amounting to TL285.304.000 with a certificate taken from Republic of Turkey Prime Ministry Undersecretariat of Treasury dated 1 June 2010 based on the 4875 Act of Direct Foreign Investment Law. Based on the related incentive right the Group incurred investment expenditure amounting to TL112 million and benefiting from reduced corporate tax.

Guarantees obtained:

| | 2011 | 2010 |
|--|-------------|-------------|
| Direct debiting system limits | 125.819.235 | 80.697.274 |
| Letters of guarantees taken | 104.836.058 | 76.184.933 |
| Export insurance | 36.799.870 | 25.769.481 |
| Mortgages | 22.317.394 | 17.906.564 |
| Cheques and notes receivables taken as guarantee | 12.867.528 | 7.972.846 |
| Letter of credit | 4.038.045 | 1.728.254 |
| Export factoring | 2.153.620 | 1.319.800 |
| Cash blockage | | 463.800 |
| | 308.831.750 | 212.042.952 |

The Group has obtained bank collaterals and guarantee cheques and notes from its suppliers due to advances given to suppliers for purchases of goods and services.

In addition, the Group has guarantees comprising letters of guarantee received to minimise customer credit risk in forward sales made to domestic customers, encumbrances, debentures and limits for government debt securities allocated to customers through banks and export insurance, bank letters of guarantee, letters of credit, cash blockage and export factoring for trade receivables due from foreign customers on the basis of credit risk management.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

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NOTE 13 - PROVISIONS, COMMITMENTS, CONTINGENT ASSETS AND LIABILITIES (Continued)

Collaterals, Pledges and Mortgages given by the Company:

As of 31 December 2011 and 2010 collaterals, pledges and mortgages ("CPM") given of Company is as follows:

| | 2011 | | 2010 | | | |
|--|----------|------------|---------------|----------|-----------|---------------|
| CPM given by the Company | Currency | Amount | TL Equivalent | Currency | Amount | TL Equivalent |
| A. Total of CPMs given on behalf of own legal personality | TL | 40.485.261 | 40.485.261 | TRY | 9.838.560 | 9.838.560 |
| | USD | 4.592.827 | 8.675.391 | USD | 460.770 | 712.350 |
| | Euro | 2.141.500 | 5.233.398 | | | |
| B. Total of CPMs given on behalf of subsidiaries | | | | | | |
| consolidated in full | - | - | - | - | - | - |
| C. CPM given for continuation of its economic | | | | | | |
| activities on behalf of third parties | - | - | - | - | - | - |
| D. Total amount of other CPM | | | | | | |
| i) Total amount of CPM given on behalf of the majority shareholder | - | - | - | - | - | - |
| ii) Total amount of CPM given to on behalf of other | | | | | | |
| group companies which are not in scope of B and C | - | - | - | - | - | - |
| iii) Total amount of CPM given on behalf of | | | | | | |
| third parties which are not in scope of C | - | - | - | - | - | |
| | | | 54.394.050 | | | 10.550.910 |

Proportion of other CPM on equity

There are no CPMs given by the Company on behalf of third parties, other than those given on behalf of the Company itself.

The guarantees given by the Company comprise guarantees to customs office for import transactions made under the inward processing certificate, guarantees to executive offices for labour matters, guarantees to several governmental institutions to participate in several tenders, and guarantees to Eximbank for borrowings.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

| Short-term employment benefits | 2011 | 2010 |
|----------------------------------|-----------|-----------|
| Bonus accruals | 2.385.000 | 1.930.000 |
| Accrued salaries and wages | 1.923.144 | 1.735.655 |
| Unused vacation pay liability | 1.476.728 | 1.261.833 |
| Accrued private pension premiums | 116.527 | 108.252 |
| | 5.901.399 | 5.035.740 |

Movement schedule of bonus accruals and unused vacation pay liability is as follows:

| | Bonus accruals | Unused vaca | tion pay liability |
|---|----------------|-------------|--------------------|
| 1 January 2010 | 768.864 | | 884.892 |
| Additions | 1.930.000 | | 4.590.462 |
| Payments/reversals | (768.864) | | (4.213.521) |
| 31 December 2010 | 1.930.000 | | 1.261.833 |
| | Bonus accruals | Unused vaca | tion pay liability |
| 1 January 2011 | 1.930.000 | | 1.261.833 |
| Additions | 2.385.000 | | 3.353.128 |
| Payments/reversals | (1.930.000) | | (3.138.233) |
| 31 December 2011 | 2.385.000 | | 1.476.728 |
| Long-term employment benefits | | 2011 | 2010 |
| Provision for employment termination benefits | | 23.383.792 | 21.939.659 |
| | | 23.383.792 | 21.939.659 |

Provision for employment termination benefits

Provision for employment termination is allocated in accordance with the disclosures given below:

Under Turkish Labour Law, the Company is required to pay termination benefits to each employee who has completed one year of service and whose employment is terminated without due cause, is called up for military service, dies or who retires after completing 25 years of service (20 years for women) and achieves the retirement age (58 for women and 60 for men). Since the legislation was changed on 23 May 2002 there are certain transitional provisions relating to length of service prior to retirement. At 31 December 2011 the amount payable consists of one month's salary limited to a maximum of TL2.731,85 (2010: TL2.517,01) for each year of service.

The liability is not funded, as there is no funding requirement.

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 14 - EMPLOYMENT BENEFITS (Continued)

The provision has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees.

IAS 19 "Employee Benefits" requires actuarial valuation methods to be developed to estimate the enterprise's obligation under defined benefit plans. Accordingly the following actuarial assumptions were used in the calculation of the total liability:

| | 2011 | 2010 |
|---|--------|--------|
| Discount rate (%) | 4,66 | 4,66 |
| Turnover rate to estimate the probability of retirement (%) | 100,00 | 100,00 |

The principal assumption is that maximum liability for each year of service will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. As the maximum liability is revised semi-annually, the maximum amount of TL2.805,04 (1 January 2011: TL2.623,23), which is effective from 1 January 2012, has been taken into consideration in calculating the provision for employment termination benefits of the Company.

Movements in the provision for employment termination benefits during the year are as follows:

| | 2011 | 2010 |
|--------------------------|-------------|-------------|
| 1 January | 21.939.659 | 17.698.395 |
| Increase during the year | 3.367.598 | 5.411.312 |
| Payments during the year | (2.945.853) | (1.994.793) |
| Actuarial loss | 1.022.388 | 824.745 |
| 31 December | 23.383.792 | 21.939.659 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 15 - OTHER ASSETS AND LIABILITIES

| | 2011 | 2010 |
|--|------------|-----------|
| Other current assets | 2011 | 2010 |
| Deferred VAT | 17.110.878 | 1.980.826 |
| Prepaid expenses | 2.866.696 | 1.670.078 |
| Advances given to personnel | 1.566.398 | 1.448.431 |
| Advances given to suppliers | 262.951 | 738.701 |
| Deductable VAT | 1.377 | 1.377 |
| Other | 273.409 | 145.221 |
| | 22.081.709 | 5.984.634 |
| | 2011 | 2010 |
| Other non-current assets | | |
| Advances given for property, plant and equipment | 5.496.227 | 3.442.858 |
| | 5.496.227 | 3.442.858 |
| | 2011 | 2010 |
| Other current liabilities | | |
| Advances received | 335.401 | 1.525.758 |
| Other | 35.040 | 14.085 |
| | 370.441 | 1.539.843 |

NOTE 16 - EQUITY

Paid-in share capital

The Company's authorised and issued capital consists of 744.187.500 shares at Kr 1 nominal value each (2010: 744.187.500 shares). All shares are paid and there is no preferred stock. The Company's shareholders and their shareholdings at 31 December 2011 and 2010 are as follows:

| Shareholders | (%) | 2011 | (%) | 2010 |
|-----------------------------|--------|-----------|--------|-----------|
| II Ö Sahanaı Halding A S | 12.62 | 3.246.619 | 12.62 | 2 246 610 |
| H.Ö Sabancı Holding A.Ş. | 43,63 | | 43,63 | 3.246.619 |
| Bridgestone Corporation | 43,63 | 3.246.619 | 43,63 | 3.246.619 |
| Other | 12,74 | 948.637 | 12,74 | 948.637 |
| | 100.00 | | 100.00 | |
| Total paid-in share capital | 100,00 | 7.441.875 | 100,00 | 7.441.875 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 16 - EQUITY (Continued)

Restricted reserves and retained earnings

The legal reserves consist of first and second reserves, appropriated in accordance with the Turkish Commercial Code ("TCC"). The TCC stipulates that the first legal reserve is appropriated out of statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the company's paid-in share capital. The second legal reserve is appropriated at the rate of 10% per annum of all cash distributions in excess of 5% of the paid-in share capital. Under the TCC, the legal reserves can only be used to offset losses and are not available for any other usage unless they exceed 50% of paid-in share capital. In accordance with the CMB regulations this amount is recorded under "Restricted Reserves". As of 31 December 2011 profit reserves comprise the legal reserves amounting to TL30.866.091 (2010: TL25.760.116).

In the General Assembly Meeting of Brisa dated 30 March 2011, it was resolved to allocate the legally unrestricted reserves to dividend distribution following the setting up of the necessary legal reserves and to distribute dividends amounting to gross TL51.431.852. Consequently, the distribution per share is a TL6,42 gross and net cash dividend per share with a nominal value of TL1 representing a ratio of 642% to institutional shareholders domiciled in Turkey. The amount of TL42.798.600 was distributed on 31 March 2011 and the remaining balance was distributed on 4 April 2011.

In accordance with the Board Decision dated 9 January 2009, the total amount of net income after the deduction of accumulated losses at statutory records and reserves that can be subject to dividend distribution shall be disclosed in the notes to the financial statements which will be prepared and publicly announced in accordance with Communiqué XI No:29. The concerning amount for the Company is TL117.130.498. The Company's reserve that can be subject to dividend distribution in accordance with financial statements prepared in accordance with the accounting principles of CMB Financial Reporting Standards amounts to TL78.320.562. As Brisa was founded by Hacı Ömer Sabancı Holding A.Ş. according to the Articles of Association of Brisa 100 usufruct shares were issued and granted to Hacı Ömer Sabancı Vakfı. According to the Articles of Association of Brisa, 5% of profit before taxation on income is allocated to owners of usufruct shares.

In accordance with the CMB regulations effective until 1 January 2008, the inflation adjustment differences arising at the initial application of inflation accounting which are recorded under "accumulated losses" could be netted off from the profit to be distributed based on CMB profit distribution regulations. In addition, the aforementioned amount recorded under "accumulated losses" could be netted off with net income for the period, if any, undistributed prior period profits, and inflation adjustment differences of extraordinary reserves, legal reserves and capital, respectively.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 16 - EQUITY (Continued)

In addition, in accordance with the CMB regulations effective until 1 January 2008, "Capital, Share Premiums, Legal Reserves, Special Reserves and Extraordinary Reserves" were recorded at their statutory carrying amounts and the inflation adjustment differences related to such accounts were recorded under "inflation adjustment differences" at the initial application of inflation accounting. "Equity inflation adjustment differences" could have been utilised in issuing bonus shares and offsetting accumulated losses, carrying amount of extraordinary reserves could have been utilised in issuing bonus shares, cash dividend distribution and offsetting accumulated losses.

In accordance with the Communiqué No:XI-29 and related announcements of CMB, effective from 1 January 2008, "Share capital", "Restricted Reserves" and "Share Premiums" shall be carried at their statutory amounts. The valuation differences (such as inflation adjustment differences) shall be disclosed as follows:

- if the difference is arising due to the inflation adjustment of "Paid-in Capital" and not yet been transferred to capital should be classified under the "Inflation Adjustment to Share Capital";
- if the difference is due to the inflation adjustment of "Restricted Reserves" and "Share Premium" and the amount has not been utilised in dividend distribution or capital increase yet, it shall be classified under "Retained Earnings".

Other equity items shall be carried at the amounts calculated based on CMB Financial Reporting Standards.

Capital adjustment differences have no other use other than being transferred to share capital.

Based on CMB Decree No. 02/51, dated 27 January 2011, there is no mandatory minimum profit distribution requirement for the quoted entities on the stock exchange regarding for profits arising from operations in 2009. In regards to the profit distribution, in accordance with the decision of the General Assembly, the distribution can be made as cash or as bonus shares or as a combination of a certain percentage of cash and bonus shares. It is also permitted to retain this amount in the Company reserves if the first dividend amount is below 5% of the paid- in/issued capital; however if the Company has increased its paid-in capital without dividend distribution in the previous year when the outstanding shares have been identified as "old" and "new", it is mandatory for companies that will make profit distribution from the net distributable profit of the 2007 to make this first dividend distribution in cash.

In accordance with the CMB's decision No. 7/242 dated 25 February 2005; if the amount of net distributable profit based on the CMB's requirement regarding the minimum profit distribution arrangements which is computed over the net profit determined according to the CMB's regulations does not exceed net distributable profit in the statutory accounts, the whole amount calculated according to the CMB's regulations should be distributed. On the other hand, the amount of net distributable profit based on the CMB's requirement regarding the minimum profit distribution arrangements which is computed over the net profit determined according to the CMB's regulations exceeds net distributable profit in the statutory accounts; distributable profit is limited to the profit per statutory accounts. In the event there is a net loss per statutory accounts or financial statements prepared in accordance with CMB financial reporting standards, a distribution of profit is prohibited.

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

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NOTE 16 - EQUITY (Continued)

Inflation adjustment to shareholders' equity can only be netted-off against losses and used as an internal source in capital increase where extraordinary reserves can be netted-off against prior years' loss and used in the distribution of bonus shares and dividends to shareholders.

In accordance with the above explanation, the composition of Group's equity, which is considered as the basis for profit distribution, in accordance with Communiqué No.: XI/29, is as follows:

| | 2011 | 2010 |
|-----------------------------|-------------|-------------|
| Share capital | 7.441.875 | 7.441.875 |
| Adjustment to share capital | 352.660.701 | 352.660.701 |
| Share premium | 4.903 | 4.903 |
| Restricted reserves | 30.866.091 | 25.760.116 |
| Hedging reserves | 2.463.602 | 118.008 |
| Net income for the period | 71.871.945 | 56.684.522 |
| Retained earnings | 6.448.617 | 6.301.922 |
| Total equity | 471.757.734 | 448.972.047 |

NOTE 17 - REVENUE AND COST OF SALES

| | 2011 | 2010 |
|-----------------------|-----------------|---------------|
| Sales | 1.507.789.891 | 1.081.357.477 |
| Sales returns | (2.206.416) | (1.852.354) |
| Sales discounts | (128.165.585) | (75.261.394) |
| Other sales discounts | (29.640.601) | (24.345.758) |
| Net sales | 1.347.777.289 | 979.897.971 |
| Cost of sales | (1.091.950.313) | (777.352.832) |
| Gross profit | 255.826.976 | 202.545.139 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 18 - EXPENSE BY NATURE

| | 2011 | 2010 |
|---|---------------|-------------|
| Raw materials used | 827.605.643 | 529.068.364 |
| Personnel expenses | 165.496.251 | 147.006.012 |
| Cost of trade goods sold | 83.008.894 | 47.314.599 |
| Production overheads | 61.018.099 | 57.522.267 |
| Depreciation and amortisation | 57.503.666 | 55.714.481 |
| Advertisement expenses | 33.361.960 | 29.122.442 |
| Royalty expenses | 13.160.263 | 12.514.251 |
| Transportation and storage expenses | 7.360.295 | 6.543.893 |
| Communication and information technology expenses | 4.159.558 | 4.022.328 |
| Insurance expenses | 3.123.942 | 3.385.567 |
| Energy expenses | 2.208.825 | 2.039.463 |
| Claims for defective tires | 2.060.799 | 1.861.234 |
| Change in work in progress | (9.081.291) | (5.343.297) |
| Change in finished goods | (39.291.757) | (2.791.935) |
| Other | 35.544.955 | 26.141.269 |
| | 1.247.240.102 | 914.120.938 |

The functional breakdown of depreciation, amortisation and personnel expenses is as follows:

| | 2011 | 2010 |
|--|-------------|-------------|
| Cost of sales | 44.352.454 | 43.940.094 |
| Marketing, selling and distribution expenses | 9.757.370 | 9.052.318 |
| General administrative expenses | 2.077.755 | 1.543.117 |
| Research and development expenses | 1.316.087 | 1.178.952 |
| | | |
| | 57.503.666 | 55.714.481 |
| Personnel expenses | 2011 | 2010 |
| Cost of sales | 124.338.271 | 107.643.740 |
| General administrative expenses | 16.868.386 | 19.126.720 |
| Marketing, selling and distribution expenses | 18.149.953 | 14.659.245 |
| Research and development expenses | 6.139.641 | 5.576.307 |
| | 165.496.251 | 147.006.012 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

| (Amounts expressed in Turkish Lifa (TL) unless otherwise indicated.) | | |
|--|------------|------------|
| NOTE 19 - OTHER INCOME/EXPENSES | | |
| Other income | 2011 | 2010 |
| Gain on sale of scrap material, net | 446.257 | _ |
| Gain on sale of property, plant and equipment | 265.105 | 842.702 |
| Income from insurance damages | 181.115 | 101.733 |
| Gain on sale of raw materials | 79.394 | 138.690 |
| Income from insurance agency | - | 498 |
| Other | 495.008 | 141.656 |
| | 1.466.879 | 1.225.279 |
| Other expense | 2011 | 2010 |
| Loss on sale of supplies | 520.456 | 559.929 |
| Loss on sale of scrap materials | - | 468.436 |
| Other | 514.198 | 333.302 |
| | 1.034.654 | 1.361.667 |
| NOTE 20 - FINANCIAL INCOME | | |
| | 2011 | 2010 |
| Finance income on credit sales | 20.241.102 | 12.226.456 |
| Foreign exchange gains | 6.850.030 | 891.756 |
| Interest income on bank accounts | 22.417 | 412.492 |
| Foreign exchange gains on borrowings | - | 3.336.000 |
| | 27.113.549 | 16.866.704 |
| NOTE 21 - FINANCIAL EXPENSE | | |
| | 2011 | 2010 |
| | 2011 | 2010 |
| Interest and commission expenses on borrowings | 25.493.698 | 9.361.867 |
| Foreign exchange losses on borrowings | 9.343.239 | - |
| Finance expenses on credit purchases | 2.880.362 | 2.125.300 |
| Derivative financial instruments | 786.836 | 610.530 |
| Interest expense of leasing | 3.086 | 9.371 |
| | 38.507.221 | 12.107.068 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 22 - TAXES ON INCOME

Corporate tax:

| Corporate same | 2011 | 2010 |
|---------------------------------|--------------|--------------|
| Corporate tax currently payable | 18.735.553 | 15.610.076 |
| Less: Prepaid taxes | (16.290.791) | (16.331.452) |
| | 2.444.762 | (721.376) |

^(*) The portion of the corporate tax amount paid in advance which exceeds the corporate tax amount to be paid as of 31 December 2010 is included under other short-term receivables (Note 9).

Turkish tax legislation does not permit a parent company and its subsidiaries to file a consolidated tax return. Therefore, provisions for taxes, as reflected in these consolidated financial statements, have been calculated on a separate-entity basis.

Corporate Income Tax Law has been changed with the law numbered 5520 which was published on 13 June 2006. Most of the rules of the new Corporate Income Tax Law are applicable from 1 January 2006. According to this, corporate tax rate applicable in Turkey is 20% (2009: 20%). Corporate tax rate is applied to the taxable profit which is calculated by adding non-deductible expenses and deducting some exemptions taken place in tax laws (exemptions for participation revenues, exemptions for investment incentives) from accounting profit of the Company. No additional taxes are paid unless profit is distributed (except 19.8% withholding tax paid over used investment incentives).

Dividends paid to non-resident corporations, which have a place of business in Turkey, or resident corporations are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15%. An increase in capital via issuing bonus shares is not considered as a profit distribution and thus does not incur withholding tax.

Corporations are required to pay advance corporation tax quarterly at the rate of 20% on their corporate income. Advance tax is declared by the 14th and paid by the 17th of the second month following each calendar quarter end. Advance tax paid by corporations is credited against the annual corporation tax liability. The balance of the advance tax paid may be refunded or used to set off against other liabilities to the government.

In accordance with Tax Law No: 5024 "Law Related to Changes in Tax Procedure Law, Income Tax Law and Corporate Tax Law" that was published on the Official Gazette on 30 December 2003 to amend the tax base for non-monetary assets and liabilities, effective from 1 January 2004, the income and corporate taxpayers will prepare the statutory financial statements by adjusting the non-monetary assets and liabilities for the changes in the general purchasing power of the Turkish Lira. In accordance with the aforementioned law provisions, in order to apply inflation adjustment, cumulative inflation rate (SIS-WPI) over last 36 months and 12 months must exceed 100% and 10%, respectively. Since these conditions in question were not fulfilled after 1 January 2005, no inflation adjustments were performed.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns within the 25th of the fourth month following the close of the financial year to which they relate.

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 22 - TAXES ON INCOME (Continued)

Tax returns are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

Under the Turkish taxation system, tax losses can be carried forward to offset against future taxable income for up to 5 years. Tax losses cannot be carried back to offset profits from previous periods.

There are numerous exemptions in the Corporate Tax Law concerning the corporations. Those related to the Group are real property, investment equity, preferential rights, usufruct shares, founding shares, sales exemption.

A 75% portion of the gains derived from the sale of preferential rights, usufruct shares and founding shares from investment equity and real property which has remained in assets for more than two full years are exempt from corporate tax. To be entitled to the exemption, the relevant gain is required to be held in a fund account in the liabilities and it must not be withdrawn from the entity for a period of 5 years. The sales consideration has to be collected up until the end of the second calendar year following the year the sale was realized.

Brokerage houses and real estate companies who are dealing with the trading and the leasing of the real estate cannot benefit from this exemption.

Apart from the abovementioned exemptions considered in the determination corporate income tax base, allowances stated in Corporate Income Tax Law Articles 8, 9 and 10 and Income Tax Law Article 40 are also taken into consideration.

The taxes on income reflected to the consolidated statements of income for the years ended 31 December are summarised as follows:

| | 2011 | 2010 |
|--|--------------|--------------|
| Current period corporate tax | (18.735.553) | (15.610.076) |
| Deferred tax income, net | 1.032.734 | 1.894.317 |
| | (17.702.819) | (13.715.759) |
| Current period tax reconciliation is as follows: | | |
| | 2011 | 2010 |
| Profit before taxation on income | 89.575.740 | 70.400.281 |
| Tax charge calculated at enacted tax rate | (17.915.148) | (14.080.056) |
| Disallowable expenses | 343.411 | 310.500 |
| Other exempt income | 19.471 | 132.893 |
| Reduced corporate tax | 161.750 | 70.034 |
| Non-deductible expenses | (312.303) | (149.130) |
| Tax expense | (17.702.819) | (13.715.759) |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 22 - TAXES ON INCOME (Continued)

Deferred income taxes:

1 January

31 December

Recognised in income statement

Recognised in equity

The Group recognises deferred income tax assets and liabilities based upon temporary differences arising between their financial statements as reported under CMB Financial Reporting Standards and their statutory tax financial statements.

Tax rates used for deferred income tax assets and liabilities calculated on temporary differences that are expected to be realised or settled based on the taxable income under the liability method are 20% in Turkey (2010: 20%).

The composition of cumulative temporary differences and the related deferred income tax assets and liabilities in respect of items for which deferred income tax has been provided at 31 December 2011 and 2010 using the enacted tax rates are as follows:

| | Cumulative temporary differences | | Deferred income tax assets/(liabilities) | |
|--|-------------------------------------|------------------|--|--------------|
| | 2011 | 2010 | 2011 | 2010 |
| Deferred income tax assets: | | | | |
| Provision for employment | | | | |
| termination benefits | 23.383.792 | 21.939.659 | 4.676.759 | 4.387.932 |
| Allowance for doubtful receivables | 2.656.961 | 2.458.698 | 531.392 | 491.740 |
| Unearned credit finance income | 3.318.993 | 1.865.944 | 663.799 | 373.189 |
| Provision for unused vacation liability | 1.476.728 | 1.261.833 | 295.346 | 252.367 |
| Forward foreign exchange contracts | 16.689 | 785.186 | 3.338 | 157.037 |
| Provision for warranty claims | 931.278 | 1.020.010 | 186.256 | 204.002 |
| Provision for lawsuits | 1.155.188 | 1.200.245 | 231.038 | 240.049 |
| Provision for personnel bonuses | 2.385.000 | 1.930.000 | 477.000 | 386.000 |
| | | | 7.064.928 | 6.492.316 |
| Deferred income tax liabilities: | | | | |
| Property, plant and equipment | 18.462.085 | 19.538.852 | 3.692.418 | 3.907.770 |
| Inventories | 79.275 | 637.129 | 15.855 | 127.426 |
| Unincurred credit finance expense | 213.474 | 110.974 | 42.695 | 22.195 |
| Forward foreign exchange contracts | 3.096.192 | 932.696 | 619.239 | 186.539 |
| | | | 4.370.207 | 4.243.930 |
| Deferred income tax assets, net | | | 2.694.721 | 2.248.386 |
| The movements in deferred income ta follows: | x assets/(liabilit | ies) in the year | ended 31 Dece | ember are as |
| Tono wo. | | | 2011 | 2010 |

2.248.386

1.032.734

2.694.721

(586.399)

383.571

1.894.317

2.248.386

(29.502)

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 23 - EARNINGS PER SHARE

Earnings per share for each class of share disclosed in the consolidated statements of income is determined by dividing the net income attributable to that class of share by the weighted average number of shares of that class outstanding during the year.

| | 2011 | 2010 |
|---|-------------|-------------|
| Total number of ordinary shares | 744.187.500 | 744.187.500 |
| Net income attributable to equity holders of the parent | 71.871.945 | 56.684.522 |
| Earnings per usufruct shares (TL) | 44.788 | 35.200 |
| Earnings per ordinary shares (TL) | 9,06 | 7,14 |

NOTE 24 - TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Due from related parties as of 31 December 2011 have average maturity of 37 days (2010: 35).

Due to related parties as of 31 December 2011 have average maturity of 27 days (2010: 23). No interest is charged for payables.

| Deposits on Akbank T.A.Ş. | 2011 | 2010 |
|--|--------------------|-----------------------|
| Demand deposits Time deposits | 1.961.892 | 17.177.570 464.105 |
| | 1.961.892 | 17.641.675 |
| Financial liabilities | 2011 | 2010 |
| Akbank T.A.Ş. | 51.080.991 | 2.579.821 |
| | 51.080.991 | 2.579.821 |
| Financial income | 2011 | 2010 |
| Akbank T.A.Ş. | 3.990 | 363.991 |
| | 3.990 | 363.991 |
| Financial expense | 2011 | 2010 |
| Akbank T.A.Ş. Ak Finansal Kiralama A.Ş. | 3.035.524 3.086 | 29.925 9.371 |
| | 3.038.610 | 39.296 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

NOTE 24 - TRANSACTIONS AND BALANCES WITH RELATED PARTIES (Continued)

| Guarantees received | 2011 | 2010 | |
|--|----------------------|----------------------|--|
| Birlas Mot. Spor Otom. San. ve Tic.Ltd. Other | 1.290.000 805.000 | 1.290.000 705.000 | |
| | 2.095.000 | 1.995.000 | |
| Advances given | 2011 | 2010 | |
| Vista Turizm ve Seyahat A.Ş. | 504.351 | | |
| | 504.351 | - | |

| | 2011 | | | | |
|---|------------|---------------------|------------|---------------------|--|
| Balances with related parties | | Current receivables | | Current payables | |
| | Trade | Non-trade | Trade | Non-trade | |
| Shareholders | | | | | |
| H.Ö Sabancı Holding A.Ş. | - | - | 22.679 | - | |
| Bridgestone Corporation | 5.929.329 | 1.252.422 | 4.695.752 | 763.459 | |
| Other related parties | | | | | |
| Bridgestone Singapore Pte. Ltd. | - | - | 42.688.248 | - | |
| Kordsa Global End. İp.Kord Bezi.San.Tic | A.Ş | - | 8.514.651 | 52.112 | |
| Enerjisa Enerji Üretim A.Ş. | - | - | 4.171.129 | - | |
| Bridgestone (Shenyang) Steel Cord | - | - | 1.758.203 | - | |
| Bridgestone (Huizhuo) Synthetic Rub.Co. | - | - | 2.776.962 | - | |
| Bimsa Uluslararası İş. Bilgi ve Yön.Sis.A.S | Ş | - | 2.311.462 | - | |
| Birlas Mot. Spor Otom. San.ve Tic.Ltd. | 7.242.466 | - | - | - | |
| Temsa San. ve Tic. A.Ş. | 2.206.289 | - | - | - | |
| Akbank T.A.Ş. | 826.274 | - | - | - | |
| Other | 100.465 | 76.308 | 2.929.963 | 163.089 | |
| | 16.304.823 | 1.328.730 | 69.869.049 | 978.660 | |

Due from Akbank T.A.Ş. consists of credit card receivables.

Non-trade receivables balance consists of charges for common service usage invoices.

Non-trade payables balance consists of royalty liability amounting to TL503.049 (2010: TL1.685.806) and common service usage invoices.

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

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NOTE 24 - TRANSACTIONS AND BALANCES WITH RELATED PARTIES (Continued)

| | 2010 | | | | | |
|---|--------------------|-----------|-------------------------|-------------|--|--|
| | Cu | rrent | | Current | | |
| Balances with related parties | <u>receivables</u> | | paya | ables | | |
| | Trade | Non-trade | Trade | Non-trade | | |
| Shareholders | | | | | | |
| H.Ö Sabancı Holding A.Ş. | - | - | 4.871 | - | | |
| Bridgestone Corporation | 1.520.877 | 292.512 | 4.861.197 | 2.013.456 | | |
| Other related parties | | | | | | |
| Bridgestone Singapore Pte. Ltd. | - | - | 22.358.688 | - | | |
| Bandag AG | - | - | 7.484.668 | - | | |
| Kordsa Global End. İp.Kord Bezi.San.Tic.A | 1.Ş | 29.197 | 5.492.373 | 194.444 | | |
| Enerjisa Enerji Üretim A.Ş. | - | - | 3.759.407 | - | | |
| Bridgestone (Shenyang) Steel Cord | - | - | 1.323.061 | - | | |
| Bridgestone Carbon Black Co.Ltd. | - | - | 997.034 | - | | |
| Bimsa Uluslararası İş. Bilgi ve Yön.Sis.A.Ş | - | - | 460.415 | - | | |
| Birlas Mot. Spor Otom. San.ve Tic.Ltd. | 2.846.066 | - | 56.109 | - | | |
| Akbank T.A.Ş. | 1.709.178 | - | - | - | | |
| Temsa San. ve Tic. A.Ş. | 1.375.871 | - | 20.960 | - | | |
| Other | 100.124 | 27.398 | 2.648.542 | 242.300 | | |
| | 7.552.116 | 349.107 | 49.467.325 | 2.450.200 | | |
| Sales of finished goods and commercial g | oods | | 2011 | 2010 | | |
| Shareholders | | | | | | |
| Bridgestone Corporation | | 168. | 712.531 | 116.872.836 | | |
| Other related parties | | | | | | |
| Birlas Motor Sporları Otom.Ltd.Şti. | | 16 | 843.463 | 9.452.533 | | |
| Temsa Global San.ve Tic. A.Ş. | | | 983.962 | 4.481.480 | | |
| Other | | 345.469 | | 292.081 | | |
| | | 192 | .885.425 | 131.098.930 | | |
| | | | -011 | | | |
| Other sales | | | 2011 | 2010 | | |
| Shareholders | | _ | 50 0 17 0 | - 0 | | |
| Bridgestone Corporation | | 3. | 629.458 | 5.273.587 | | |
| Other related parties | | | 7 0.4.422 | 4 | | |
| Other | | | 594.132 | 133.995 | | |
| | | 4. | 223.590 | 5.407.582 | | |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

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NOTE 24 - TRANSACTIONS AND BALANCES WITH RELATED PARTIES (Continued)

| Purchases of Raw Materials and Semi Finished | 2011 | 2010 |
|--|-------------|-------------|
| Shareholders | | |
| Bridgestone Corporation | 13.984.340 | 4.740.192 |
| Other related parties | | |
| Bridgestone Singapore Pte. Ltd. | 353.144.237 | 189.140.143 |
| Kordsa Glb End. İpl. Kordbezi San. Tic. A.Ş. | 36.769.900 | 25.050.152 |
| Bridgestone (Shenyang) Steel Cord Co. | 19.355.421 | 16.010.213 |
| Bridgestone (Huizhou) Synthetic Rubco. Ltd. | 16.989.317 | 15.324.695 |
| Bridgestone Carbon Black Co. Ltd. | 9.271.146 | 5.905.429 |
| Other | 9.454.509 | 5.184.152 |
| | 458.968.870 | 261.354.976 |
| Purchases of finished goods and commercial goods | 2011 | 2010 |
| Shareholders | | |
| Bridgestone Corporation | 47.874.858 | 35.409.737 |
| Other related parties | | |
| Enerjisa Enerji Üretim A.Ş. | 33.611.441 | 33.621.971 |
| Bridgestone Europe SA./N.V. | 13.584.743 | 6.682.746 |
| Other | 348.003 | 2.809.346 |
| | 95.419.045 | 78.523.800 |
| Purchase of Services | 2011 | 2010 |
| Shareholders | | |
| Bridgestone Corporation | 634.065 | 1.173.594 |
| H. Ö. Sabancı Holding A.Ş. | 138.396 | 60.236 |
| Other related parties | | |
| Naklog Lojistik ve Servis Hiz. Tic. Ltd. Şti. | 18.155.333 | 14.883.914 |
| Aksigorta A.Ş. | 9.965.359 | 7.959.302 |
| Bimsa Uluslararası İş. Bilgi ve Yön. Sis. A.Ş. | 3.464.109 | 2.887.500 |
| Lasder Lastik Sanayicileri Derneği | 3.167.288 | 1.661.949 |
| Vista Turizm ve Seyahat A.Ş. | 2.028.920 | 2.479.386 |
| Other | 3.953.025 | 3.802.600 |
| | 41.506.495 | 34.908.481 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

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| NOTE 24 - TRANSACTIONS AND BALANCES | S WITH RELATED PARTIES (Continued) |
|-------------------------------------|---|
|-------------------------------------|---|

| Rent Expense | 2011 | 2010 |
|--|--------------|------------|
| • | 2011 | 2010 |
| Shareholders H. Ö. Sabancı Holding A.Ş. | 175.368 | 110.952 |
| Other related parties | | |
| Temsa San.ve Tic. A.Ş. | 287.105 | 253.678 |
| Aksigorta A.Ş. | 36.072 | 33.900 |
| Teknosa İç ve Dış Ticaret A.Ş. | 10.057 | 790 |
| | 508.602 | 399.320 |
| Purchase of Fixed Assets | 2011 | 2010 |
| Shareholders | | |
| Bridgestone Corporation | 20.171.009 | 1.633.596 |
| Other related parties | | |
| Bimsa Uluslararası İş. Bilgi ve Yön. Sis. A.Ş. | 4.111.102 | 1.063.779 |
| Bridgestone Plant Eng. | 1.338.514 | 599.193 |
| Other | 1.214.098 | 716.208 |
| | 26.834.723 | 4.012.776 |
| Commission Expense | 2011 | 2010 |
| Shareholders | | |
| Bridgestone Corporation | 13.160.263 | 12.514.251 |
| Other related parties | | |
| Birlas Motor Sporları Otom.Ltd.Şti. | 2.469.794 | 1.040.685 |
| Exsa UK Limited | - | 2.953.734 |
| Other | 23.362 | 209.961 |
| | 15.653.419 | 16.718.631 |
| Key management compensation: | | |
| Key management of the Group comprises members of board | of directors | |
| | 2011 | 2010 |
| Salaries and other short-term benefits | 3.965.999 | 3.008.916 |
| Employee termination benefits | 206.756 | 13.920 |
| Post-employment benefits | - | - |
| Other long-term benefits | 91.110 | 58.082 |
| Share-based payments | 15.000 | 15.000 |
| | 4.278.865 | 3.095.918 |

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

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NOTE 25 - FINANCIAL RISK MANAGEMENT

Financial risk management

Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk.

The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the group's financial performance. The group uses derivative financial instruments to hedge certain risk exposures.

Financial risk management is carried out by Finance Department of Brisa under policies approved by the board of directors. Finance Department identifies, evaluates and hedges financial risks in close cooperation with the Group's operating units.

(a) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. Due to the dynamic nature of the underlying business, the Group aims at maintaining flexibility in funding by keeping committed credit lines available.

The table below depicts the cash outflows the Group will pay for the financial liabilities in the balance sheet in accordance with the remaining maturities. The amounts in the table are contractual and non-discounted. The Group performs its liquidity risk management by considering expected non-discounted cash flows.

BRİSA BRIDGESTONE SABANCI LASTİK SANAYİ VE TİCARET A.Ş.

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NOTE 25 - FINANCIAL RISK MANAGEMENT (Continued)

Liquidity risk analysis of the financial liabilities of the Group is as follows:

Non-derivative financial liabilities (1)(2):

| 2011 | Carrying value | Contractual cash flows | Less than 3 months | 3 - 12 months | 1 - 5 years | Over 5 years |
|--------------------------------------|----------------------------|----------------------------|----------------------------|----------------------|----------------|-----------------|
| Financial liabilities | 378.842.836 165.695.291 | 392.743.029 165.481.817 | 107.693.457 165.481.817 | 168.325.257 | 116.724.315 | - |
| Trade payables Other payables | 24.102.709 | 24.102.709 | 17.047.447 | 7.055.262 | - | - - |
| | 568.640.836 | 582.327.555 | 290.222.721 | 175.380.519 | 116.724.315 | - |
| 2010 | Carrying value | Contractual cash flows | Less than 3 months | 3 - 12 months | 1 - 5 years | Over 5 years |
| Financial liabilities Trade payables | 187.060.968 110.878.371 | 200.869.995 110.989.345 | 34.675.082 110.986.985 | 102.385.886 2.360 | 63.809.027 | - |
| Other payables | 21.331.545 | 21.331.545 | 14.505.983 | 6.825.562 | - | _ |
| | | | | | | |

⁽¹⁾ Only financial instruments comprise to maturity analysis and exclude legal liabilities.

(b) Market risk

Interest rate risk

The Group is exposed to interest rate risk through the impact of rate changes on interest bearing liabilities and assets. These exposures are managed by using natural hedges that arise from offsetting interest rate sensitive assets and liabilities. To keep these exposures at a minimum level, the Group tries to borrow at the most suitable rates.

⁽²⁾ The aforementioned cash flows are contractual and non-discounted amounts. Since, discounted amounts for the balances with a maturity of less than 3 months are immaterial, the discounted amounts are equal to the book value.

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NOTE 25 - FINANCIAL RISK MANAGEMENT (Continued)

Interest rate risk table of the Group as of 31 December 2011 and 2010 is as follows:

| Financial instruments with fixed interest rate | 2011 | 2010 |
|---|-------------|---------------------------|
| Financial liabilities Time deposits | 287.211.696 | 125.355.859 11.466.183 |
| Financial instruments with variable interest rate | | |
| Financial liabilities | 91.631.140 | 61.705.109 |

Various scenarios are simulated by the Group for floating rate borrowings taking into consideration refinancing, renewal of existing positions, alternative financing and hedging. According to these scenarios:

At 31 December 2011, if interest rates on TL denominated borrowings had been 10% higher/lower with all other variables held constant, post-tax profit for the year would have been TL671.500 (2010: None) lower/higher, mainly as a result of higher/lower interest expense on floating rate borrowings

At 31 December 2011, if interest rates on Euro denominated borrowings had been 10% higher/lower with all other variables held constant, post-tax profit for the year would have been TL244.380 (2010: TL614.730) lower/higher, mainly as a result of higher/lower interest expense on floating rate borrowings

Foreign exchange risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the Turkish Lira. Foreign Exchange risk is monitored with an analysis of foreign exchange positions. In addition, the Group aims to reduce foreign exchange risk arising from assets and liabilities by using currency forward instruments.

The Group has documented officially its currency risk policy practices and derivative transactions under its "Currency Risk Hedge Policy", and performs this practice according to the rules and limits stated in the document and approved by senior management.

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NOTE 25 - FINANCIAL RISK MANAGEMENT (Continued)

Derivative financial instruments

The derivative financial instruments of the Group consist of foreign exchange forward contracts. Such contracts while providing effective economic hedges for the associated risks also qualify for hedge accounting under the requirements of IAS 39 "Financial Instruments: Recognition and Measurement" thus they are accounted for as hedging derivatives financial instruments in the consolidated financial statements.

The Group presents the gains and losses relating to the hedging transactions under equity as "hedge reserves".

All derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Foreign Currency Position

The Group's assets and liabilities denominated in foreign currencies at 31 December 2011 and 2010 are as follows:

| Net foreign currency position | (7.246.741) | (49.131.816) |
|-------------------------------|--------------|--------------|
| Liabilities | (47.742.155) | (71.661.918) |
| Assets | 40.495.414 | 22.530.102 |
| | 2011 | 2010 |

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NOTE 25 - FINANCIAL RISK MANAGEMENT (Continued)

| | Total | | | | |
|---|---------------|-------------|--------------|--------------|-----------|
| 2011 | TL Equivalent | USD | Euro | JPY | GBP |
| Assets: | | | | | |
| Cash and cash equivalents | 449.911 | 197.362 | 4.777 | 833.769 | 15.477 |
| Trade receivables | 32.154.903 | 6.053.314 | 6.990.969 | - | 1.246.578 |
| Due from related parties | 6.064.333 | 8.179 | 2.475.196 | _ | - |
| Other receivables | 27.096 | 14.345 | - | _ | _ |
| Other due from related parties | 1.773.491 | 210.742 | 562.820 | _ | _ |
| Other current assets | 25.680 | 9.182 | - | 110.000 | 1.940 |
| Total Assets | 40.495.414 | 6.493.124 | 10.033.762 | 943.769 | 1.263.995 |
| Liabilities: | | | | | |
| Trade payables | 5.348.299 | 786.096 | 1.341.328 | 7.490.412 | 138.220 |
| Due to related parties | 92.573 | 1.033 | - | 3.723.181 | - |
| Other payables | 11.333 | 6.000 | _ | - | _ |
| Other due to related parties | 400.818 | 60.199 | 10.789 | 10.712.507 | - |
| Other short-term liabilities | 365.846 | 193.105 | 446 | - | - |
| Short-term financial liabilities | 41.523.286 | 9.022.260 | 10.017.653 | - | |
| Total Liabilities | 47.742.155 | 10.068.693 | 11.370.216 | 21.926.100 | 138.220 |
| Net Foreign Currency Position | (7.246.741) | (3.575.569) | (1.336.454) | (20.982.331) | 1.125.775 |
| Total foreign currency amount of | (7.240.741) | (3.373.307) | (1.550.454) | (20.702.331) | 1.123.773 |
| off-balance sheet derivative financial assets | 105.546.896 | 55.877.440 | _ | _ | _ |
| Total foreign currency amounts | 100.010.070 | 33.077.110 | | | |
| off-balance sheet derivative financial liabilities | 27.126.180 | _ | 11.100.000 | _ | _ |
| Net foreign currency position of derivative financial instruments | 78.420.716 | 55.877.440 | (11.100.000) | - | |
| Net foreign asset/(liability) position | 71.173.975 | 52.301.871 | (12.436.454) | (20.982.331) | 1.125.775 |

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NOTE 25 - FINANCIAL RISK MANAGEMENT (Continued)

| 2010 | Total | LICE | | YDY/ | CDD |
|---|---------------|------------|--------------|---|-----------|
| 2010 | TL Equivalent | USD | Euro | JPY | GBP |
| Assets: | | | | | |
| Cash and cash equivalents | 1.976.548 | 461.242 | 283.537 | 14.340 | 285.607 |
| Financial assets | 463.800 | 300.000 | - | - | - |
| Trade receivables | 18.218.697 | 2.781.574 | 5.244.615 | - | 1.327.825 |
| Due from related parties | 1.520.877 | - | 742.217 | - | - |
| Other receivables | 18.312 | 11.845 | - | - | - |
| Other receivables from related parties | 320.395 | 180.567 | 20.125 | - | - |
| Other current assets | 11.473 | - | - | 606.000 | _ |
| Total Assets | 22.530.102 | 3.735.228 | 6.290.494 | 620.340 | 1.613.432 |
| Liabilities: | | | | | |
| Trade payables | 5.029.699 | 806.053 | 1.756.131 | 761.038 | 71.441 |
| Due to related parties | 1.127.236 | 202.778 | 8.817 | 42.025.838 | - |
| Other payables | 473.076 | 306.000 | - | - | - |
| Other payables to related parties | 1.801.039 | 882.148 | 10.789 | 17.305.771 | 36.624 |
| Other current liabilities | 1.525.759 | 460.277 | 67.035 | - | 283.350 |
| Financial liabilities | 61.705.109 | - | 30.113.274 | - | _ |
| Total Liabilities | 71.661.918 | 2.657.256 | 31.956.046 | 60.092.647 | 391.415 |
| Net Foreign Currency Position | (49.131.816) | 1.077.972 | (25.665.552) | (59.472.307) | 1,222,017 |
| Total foreign currency amount of | (| | (, | (************************************** | |
| off-balance sheet derivative financial assets | 32.589.796 | 21.080.075 | | - | _ |
| Total foreign currency amounts | | | | | |
| off-balance sheet derivative financial liabilities | 32.478.235 | - | 15.850.000 | - | - |
| Net foreign currency position of derivative financial instruments | 111.561 | 21.080.075 | (15.850.000) | - | - |
| Net foreign asset/(liability) position | (49.020.255) | 22.158.047 | (41.515.552) | (59.472.307) | 1.222.017 |

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NOTE 25 - FINANCIAL RISK MANAGEMENT (Continued)

2011

| | TL Equivalent | USD | Euro | JPY | GBP |
|------------|---------------|-------------|-------------|---------------|-----------|
| Export (*) | 452.649.243 | 54.925.450 | 145.155.727 | - | 7.812.755 |
| Import (*) | 823.866.359 | 360.781.770 | 66.835.110 | 2.944.130.712 | 484.870 |
| 2010 | | | | | |
| | TL Equivalent | USD | Euro | JPY | GBP |
| Export (*) | 317.552.053 | 48.599.190 | 114.694.297 | - | 6.240.481 |
| Import (*) | 485.778.490 | 228.712.949 | 50.264.623 | 2.553.763.298 | 18.069 |

^(*) Imputed interest on receivables of sales and purchases in foreign denominated export and import balances is not taken into account. TL denominated export balances are carried at the prevailing rates at the export date. TL denominated import balances are measured at the annual average rate.

The Company is exposed to foreign exchange risk arising primarily with respect to transactions denominated in USD, Euro, GBP and JPY.

The following table details the Company's sensitivity to a 10% increase and decrease in the TL against USD, Euro, GBP and JPY. 10% is used in the reporting of currency risk to the key management and it represents the management's expectation on the potential exchange rate fluctuations. Sensitivity analysis can only made on the year-end outstanding foreign currency denominated monetary items and it shows the year-end effects of the 10% of exchange currency fluctuation on the related items. The analysis includes foreign loans as well as loans that are denominated other than the creditors' functional currency and used for the Company's foreign transactions. Positive value represents an increase in profit/loss and other equity items.

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NOTE 25 - FINANCIAL RISK MANAGEMENT (Continued)

| | Profit / Loss | | | |
|---|---|--|--|--|
| 2011 | Appreciation of foreign currency | Depreciation of foreign currency | | |
| Change in USD against TL by 10% | | | | |
| 1 - USD Net Assets/Liabilities 2 - Hedged USD (-) 3 - USD Net Effect (1+2) | (675.389) 10.554.690 9.879.301 | 675.389 (10.554.690) (9.879.301) | | |
| Change in Euro against TL by 10% | | | | |
| 4 - Euro Net Assets/Liabilities5 - Hedged Euro (-)6 - Euro Net Effect (4+5) | (326.603) (2.712.618) (3.039.221) | 326.603 2.712.618 3.039.221 | | |
| Change in JPY against TL by 10% | | | | |
| 7 - JPY Net Assets/Liabilities 8 - Hedged JPY (-) | (51.071) | 51.071 | | |
| 9 - JPY Net Effect (7+8) | (51.071) | 51.071 | | |
| Change in GBP against TL by 10% | | | | |
| 10 - GBP Net Assets/Liabilities 11 - Hedged GBP (-) | 328.389 | (328.389) | | |
| 12 - GBP Net Effect (10+11) | 328.389 | (328.389) | | |
| TOTAL (3+6+9+12) | 7.117.398 | (7.117.398) | | |

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NOTE 25 - FINANCIAL RISK MANAGEMENT (Continued)

| | Profit / Loss | | | |
|---|---|---|--|--|
| 2010 | Appreciation of foreign currency | Depreciation of foreign currency | | |
| Change in USD against TL by 10% | | | | |
| 1 - USD Net Assets/Liabilities2 - Hedged USD (-)3 - USD Net Effect (1+2) | 166.654 3.258.980 3.425.634 | (166.654) (3.258.980) (3.425.634) | | |
| Change in Euro against TL by 10% | | | | |
| 4 - Euro Net Assets/Liabilities5 - Hedged Euro (-)6 - Euro Net Effect (4+5) | (5.259.128) (3.247.824) (8.506.952) | 5.259.128 3.247.824 8.506.952 | | |
| Change in JPY against TL by 10% | | | | |
| 7 - JPY Net Assets/Liabilities 8 - Hedged JPY (-) 9 - JPY Net Effect (7+8) | (112.599) - (112.599) | 112.599 - 112.599 | | |
| Change in GBP against TL by 10% | | | | |
| 10 - GBP Net Assets/Liabilities 11 - Hedged GBP (-) | 291.891 | (291.891) | | |
| 12 - GBP Net Effect (10+11) | 291.891 | (291.891) | | |
| TOTAL (3+6+9+12) | (4.902.026) | 4.902.026 | | |

(c) Funding risk

The ability to fund existing and prospective debt requirements is managed by maintaining the availability of adequate committed funding lines from high quality lenders. The borrowings of the Group are from financially strong various financial institutions.

(d) Credit risk

Credit risk arises from deposits with banks, as well as credit exposures to customers, including outstanding receivables.

Ownership of financial assets involves the risk that counter parties may be unable to meet the terms of their agreements. The Group management covers these risks by limiting the aggregate risk from any individual counter party and if necessary by obtaining guarantee.

The Group uses internal credit control procedure, credit rating system and internal control policy for the credit risk management of receivables from customers. According to these procedures, the Group approves, increases or decreases individual customer credit limits for high balanced customers (excluding related parties). The credit limits are set by taking into account the financial position, past payment performance, the position of trade relations, growth potential and management style of the customers. These limits are annually revised and letter of guarantees, mortgages and other guarantees are received for the high risk customers.

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NOTE 25 - FINANCIAL RISK MANAGEMENT (Continued)

As of 31 December 2011, the credit risk regarding the financial instruments is as follows:

| | Trade receivables | | Other receivables (*) | | Bank deposits | |
|---|-------------------|-------------|-----------------------|----------|---------------|-----------|
| 2011 | Related party | Other | Related party | Other | Related party | Other |
| Maximum credit risk based on financial Instruments as of reporting date | 16.304.823 | 316.955.148 | 1.328.730 | 15.750 | 1.961.892 | 2.298.523 |
| - Collateralized or secured with guarantees part of maximum credit risk | 2.116.274 | 201.185.817 | - | - | - | |
| Net book value of not due or not impaired financial assets | 16.227.715 | 309.008.114 | 1.328.730 | 15.750 | | |
| Net book value of past due but not impaired financial assets | 77.108 | 7.947.034 | - | - | - | - |
| - Collateralized or guaranteed part | - | 3.276.046 | - | - | - | - |
| Net book value of impaired financial assets | - | - | - | - | - | - |
| - Gross Amount of overdue part | - | 5.568.553 | - | 15.216 | - | - |
| - Impairment (-) | - | (5.568.553) | - | (15.216) | - | - |
| - Collateralized or guaranteed part of net value | e - | - | - | - | - | - |

^(*) Excludes tax and other legal receivables.

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NOTE 25 - FINANCIAL RISK MANAGEMENT (Continued)

As of 31 December 2010, the credit risk regarding the financial instruments is as follows:

| | Trade receivables | | Other receivables (*) | | Bank deposits | |
|---|-------------------|-------------|-----------------------|----------|---------------|------------|
| 2010 | Related party | Other | Related party | Other | Related party | Other |
| Maximum credit risk based on financial Instruments as of reporting date | 7.552.116 | 211.828.082 | 349.107 | 15.751 | 17.641.675 | 12.686.231 |
| - Collateralized or secured with guarantees part of maximum credit risk | 2.999.178 | 134.735.267 | - | - | - | |
| Net book value of not due or not impaired financial assets | 7.533.267 | 208.396.029 | 349.107 | 15.751 | | |
| Net book value of past due but not impaired financial assets | 18.849 | 3.432.053 | - | - | - | - |
| - Collateralized or guaranteed part | - | 2.239.476 | - | - | - | - |
| Net book value of impaired financial assets | - | - | | | | |
| - Gross Amount of overdue part | - | 4.551.769 | - | 15.216 | - | - |
| - Impairment (-) | - | (4.551.769) | - | (15.216) | - | - |
| - Collateralized or guaranteed part of net value | e - | - | - | - | - | - |

^(*) Excludes tax and other legal receivables.

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NOTE 25 - FINANCIAL RISK MANAGEMENT (Continued)

The Group assumes that its receivables from the related parties including the ones which are overdue bear no risk of collection since it takes into account that such receivables are to be collected from the Group companies and that all of such receivables had been collected in the previous periods.

The Group did not make any provisions for doubtful receivables since the overdue receivables are to be collected from the corporate customers who did not delay any collections in the previous periods, and even if they delayed, eventually managed to pay their debts. In addition, when the maturity composition of the receivables which are not impaired are analyzed, it is seen that a little time longer than three months has passed since the maturity date of most of them.

The aging table of the Group's overdue but not impaired trade receivables including due from related parties which takes into account the overdue terms is as follows:

| | 2011 | 2010 |
|-------------|-----------|-----------|
| 0-1 month | 6.684.420 | 2.309.395 |
| 1-3 months | 1.160.982 | 615.762 |
| 3-12 months | 178.740 | 525.745 |
| | 8.024.142 | 3.450.902 |

(e) Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Group monitors capital on the basis of the debt/(total capital+net debt+non-controlling interest) ratio. Net debt is calculated as total borrowings (including 'current and non-current borrowings' as shown in the consolidated balance sheet) less cash and cash equivalents.

As of 31 December 2011 and 2010 Net debt/equity+net debt+ non-controlling interest rates are:

| | 2011 | 2010 |
|--|----------------------|--------------------|
| Total liabilities | 592.041.317 | 341.995.729 |
| Cash and cash equivalents | (4.263.331) | (30.330.257) |
| Net debt | 587.777.986 | 311.665.472 |
| Equity | 471.757.734 | 448.972.047 |
| Non-controlling interest | 1.140 | 164 |
| Equity+net debt+ non-controlling interest Net debt/Equity+net debt+ non-controlling interest | 1.059.536.860 55% | 760.637.683 41% |

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NOTE 26 - FINANCIAL INSTRUMENTS

Fair value of financial instruments

Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price, if one exists.

The estimated fair values of financial instruments have been determined by the Group using available market information and appropriate valuation methodologies. However, judgment is necessarily required to interpret market data to estimate the fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Group can realize in a current market exchange.

The following methods and assumptions were used to estimate the fair value of the financial instruments for which it is practicable to estimate fair value:

Monetary assets

The fair values of balances denominated in foreign currencies, which are translated at period-end exchange rates, are considered to approximate carrying values.

The fair values of certain financial assets carried at cost, including cash and amounts due from banks, are considered to approximate their respective carrying values due to their short-term nature.

The carrying values of trade receivables along with the related allowances for uncollectibility are estimated to be their fair values.

Monetary liabilities

The fair values of bank borrowings and other monetary liabilities are considered to approximate their respective carrying values due to their short-term nature.

Since, long term foreign currency loans generally have floating rate, air value is close to their book value. Fair value of long term bank loans are discounted amounts of contractual cash flows with the market interest rate (Note 6)

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NOTE 26 - FINANCIAL INSTRUMENTS (Continued)

Fair value estimation:

Financial instruments measured at fair value in the balance sheet reclassified as flows:

- Level: 1: Quoted prices in markets for assets and liabilities
- Level: 2: Direct or indirect observable inputs for the assets or liabilities other than quoted prices in market
- Level: 3: Inputs for the assets and liabilities where observable market data cannot be determined.

| Derivative financial instruments | 2011 | 2010 |
|----------------------------------|-----------|---------|
| Level 1 | - | - |
| Level 2 | 3.079.503 | 147.510 |
| Level 3 | - | _ |
| | 3.079.503 | 147.510 |

NOTE 27 - EVENTS AFTER THE BALANCE SHEET DATE

- Negotiations between Turkey Oil, Chemical and Rubber Industry Workers' Union and the Company for 17th Period Collective Labour Agreement started on 10 January 2012. As of the date of the consolidated financial statements, the negotiations are still in progress.
- In accordance with the CMB's decision No. 7/217 dated 2 March 2012, the merger of Brisa and Bandag through takeover of Bandag under Brisa has been approved before the general assembly meetings of these entities and this was announced by the company to the public on 15 March 2012.